



MHI Snapshot:

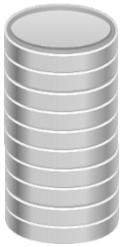
- 501c3 founded in 2010
- Brings together those that provide, pay for, and use health care to share responsibility for addressing some of the region's pressing health care challenges
- Stewards a “voluntary” all commercial payer dataset of medical and pharmacy claims for more than 2 million commercially insured lives

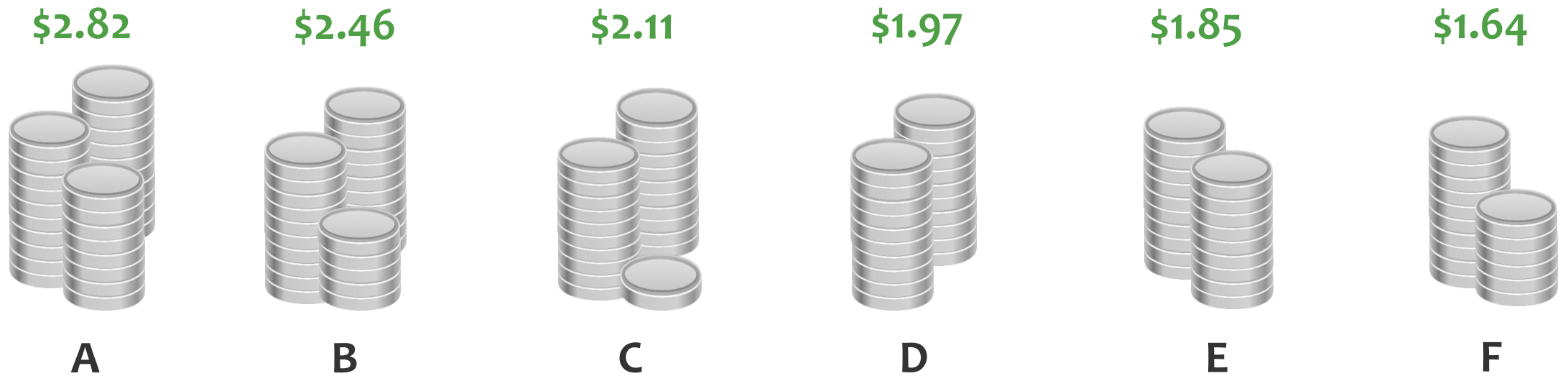
Founding Beliefs (Policy Implications):

1. Health care spending is a serious economic threat. **Harder choices are coming.**
2. We all created the problem. **We all need to be part of the solution.**
3. It is not possible to “fix” health care for one population **without fixing it for all populations.**
4. Too often the policy focus has been on “**who pays**” rather than **reducing costs.**
5. Transparency is the **foundation of accountability.**
6. **Let's get started ...** in 10 – 15 years transparency may be so prevalent, the need will go away or the State will step in.

Using a standardized fee schedule*, For every 2019 standardized dollar, commercial payers 2020 reimbursement (price) was:



\$1.00  Base Index



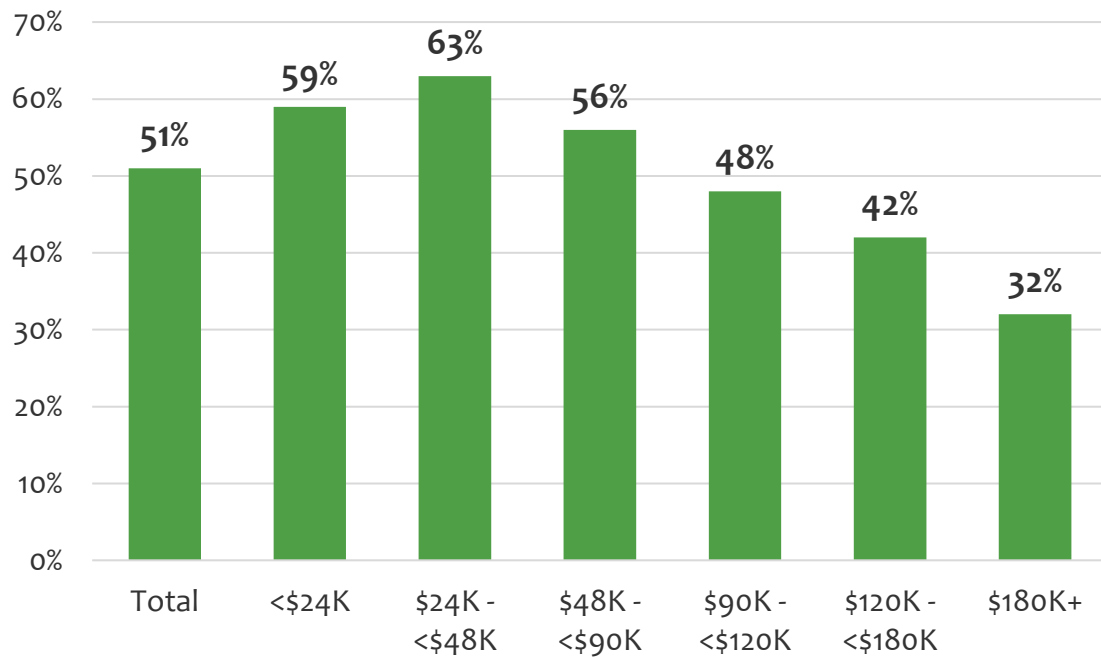
Standardized fee schedule* = 2019 Medicare Base Rate Conversion Factor, no add-on payments

Health Care in America



How much stress does the cost of healthcare for you and your family contribute to your daily life?

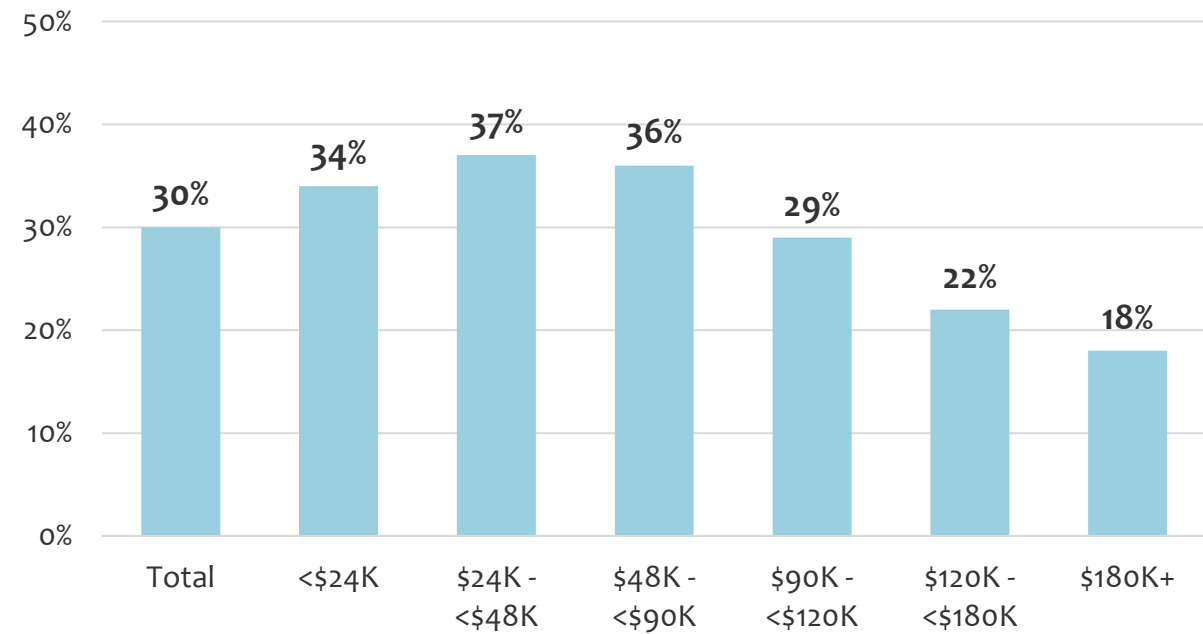
A lot or some stress



Annual Household Income

Has there been a time in the last 3 months when you or a member of your household had a health problem, but you did not seek treatment due to the cost of care?

Yes



Annual Household Income