

# Implementing and Integrating Population Health in Hospital Work

Tatiana Lin, KHI and Cindy Samuelson, KHA 2019 Population Health Workshop June 28, 2019





## **Presentation Overview**

- KHA and KHI Collaboration on Population Health
- Resources and examples
- Integrating population health in:
  - Community Health Needs Assessments (CHNAs)
  - Community Benefit
  - Strategic Planning
  - Daily Work
- Implementing strategies across areas (e.g., transportation, housing)



# Population Health: Awareness and Education on the Hospital's Role

- KHA/KHI population health collaboration
- Population health survey of hospital leaders
- Case studies of Kansas hospitals
- County health rankings event
- Implementing and integrating population health



## Summary Definition of Population Health

Strategies that link clinical and non-clinical approaches (such as housing or access to food) for improving the health of a group of individuals, including the distribution of such outcomes within the group. These groups can be geographically defined (e.g., zip code or city) or they may share some characteristics (such as age or income level).

Source: Summary of the definitions developed by Kindig, D., & Stoddart, G. (2003) and the American Hospital Association.



## Survey of Kansas Hospital Leaders

- Definition of population health
- Drivers of population health activities
- Types of activities
- Challenges / barriers
- Resource and education needs





#### HOW CAN KANSAS HOSPITALS AND HEALTH SYSTEMS ENGAGE IN POPULATION HEALTH?

Findings from the Population Health Survey of Kansas Hospitals, 2018

Hospitals and health systems are cornerstones of their communities. Not only do they provide care 24 hours a day, 365 days per year, they are strong economic engines. Based on the January 2018 Kansas Hospital Association economic report, "The Importance of the Health Care Sector to the Kansas Economy," hospitals employ more than 86,000 Kansans across the state. They also are significant purchasers of goods and services. resulting in the creation of an additional 75,000 jobs statewide. Hospitals and health systems keep communities strong, healthy and vibrant and are expanding their focus outside the walls of their institutions to improve population health.

The focus on population health has become increasingly important as Kansas demographics, health care delivery and reimbursement are changing. Kansas is becoming older and more diverse racially and ethnically, and the population of Kansans in rural areas is declining. In addition, care has transitioned from an inpatient setting to an outpatient setting, and payers are moving toward reimbursement based on value of care versus volume of services. As a result, hospitals are under increasing pressure to identify how to meet the needs of their communities while



staving fiscally viable. Some hospitals across the country are tackling these challenges by becoming more engaged in population health.

According to the American Hospital Association (AHA): "An aging population, increasing rates of chronic disease and the onset of value-based payment structures are among the many drivers that have moved hospitals and health systems in recent years to take a more prominent role in disease prevention, health promotion, and other public health initiatives."

The Kansas Health Institute (KHI) and the Kansas Hospital Association (KHA) collaborated on a population health initiative to assess the engagement of Kansas hospitals and health systems in population health and identify resource needs for this work. As part

#### KEY POINTS

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- √ Three-quarters (75.5 percent) of respondents who participated in the survey agreed or strongly agreed their hospital should focus on addressing the health of populations beyond
- "Improve health of the community" and "reduce readmissions" were identified by respondents as the strongest incentives for addressing population health.
- "Available funding" was identified by respondents as the main challenge associated with addressing social and economic factors in the community such as housing and transportation.
- A higher proportion of respondents implemented population health efforts in the areas of "access to health care" and "access to physical activity," while a lower proportion of respondents implemented efforts in the areas of "housing" and "environmental quality in the community."
- More hospitals tended to engage in activities focused on providing referrals to community services, and fewer respondents implemented activities that involved advocating for policies.
- To advance population health, respondents indicated that hospitals will need assistance identifying funding sources for covering this work and training on evidence-based strategies.



## Population Health Survey: Key Findings







Three-quarters (75.5%) of survey respondents agreed or strongly agreed that their hospital should focus on addressing the health of population beyond patients.

"Improve health of the community" and "reduce readmissions" were identified by respondents as the strongest incentives for addressing population health. "Available funding" was identified by respondents as the main challenge associated with addressing social and economic factors in the community such as housing and transportation.





## Population Health Survey: Key Findings



A higher proportion of respondents implemented population health efforts in the areas of "access to health care" and "access to physical activity," while a lower proportion of respondents implemented efforts in the areas of "housing" and "environmental quality in the community."



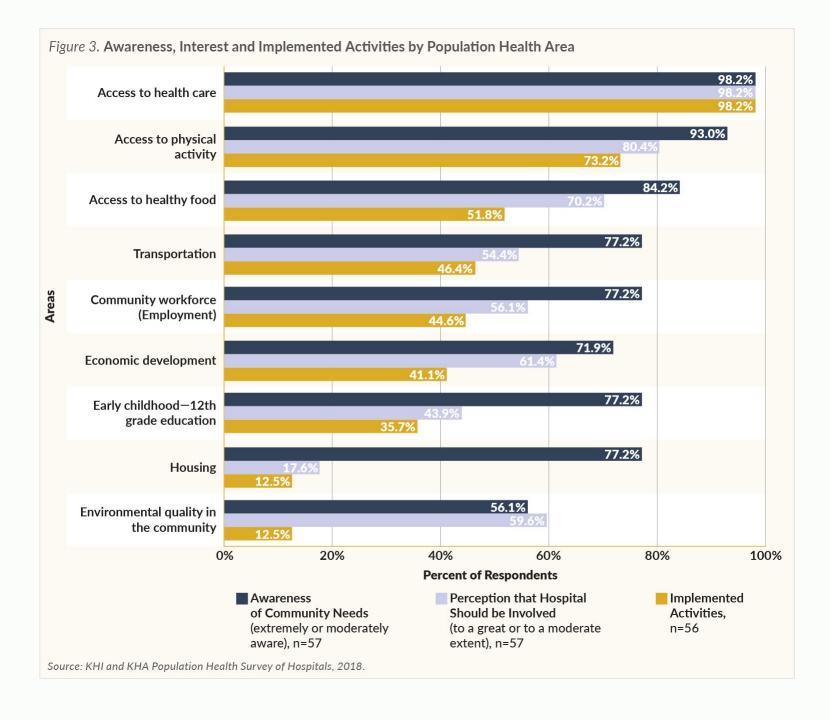
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STUDIES

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#### ADVANCING POPULATION HEALTH: KANSAS HOSPITALS SHARE THEIR STORIES

#### Background

While treating patients remains a cornerstone mission, Kansas hospitals increasingly are moving outside the walls of their facilities to engage in activities aimed at improving the health of their communities. This focus on population health is driven by several factors. such as an aging population, an increased emphasis on disease prevention and a move away from a volume-based payment model to a value-based payment system.

Earlier this year, the Kansas Hospital Association (KHA) and the Kansas Health Institute (KHI) surveyed CEOs of KHA member hospitals and found that 75.5 percent of survey respondents agreed or strongly agreed that their hospitals should be engaged in population health work. Among the primary reasons hospitals gave were to "improve the health of their community" and to "reduce readmissions." The results of the survey were published in a November 2018 population health survey report, which is located at kha-net.org and khi.ore.

As a follow-up to the survey, KHA and KHI conducted in-depth interviews with eight hospital leaders and their staff or partners from across the state (Figure 1, page 3) to learn more about population health activities Kansas hospitals are implementing. This report summarizes those interviews.

#### **Defining Population Health**

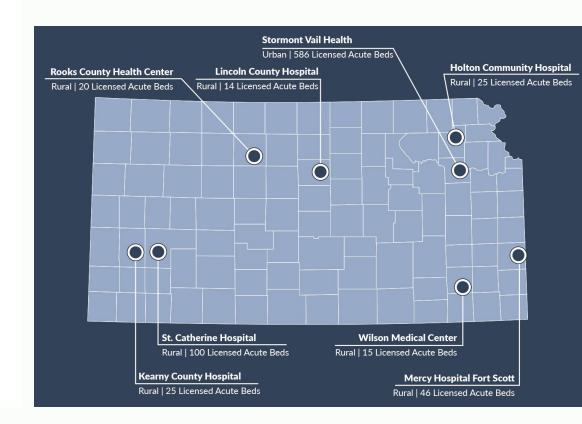
The definition of "population health" has evolved over time and often is confused with definitions

Summary Definition of Population Health

Strategies that link clinical and non-clinical approaches (such as housing or access to food) for improving the health of a group of individuals, including the distribution of such outcomes within the group. These groups can be geographically defined (e.g., zip code or city) or they may share some characteristics (such as age

#### EH1/18-29

## Kansas Case **Studies**



#### **Population Health Video** The Kansas Hospital Association (KHA) and the

Kansas Health Institute (KHI) recently completed a video interviewing several key participants from hospitals across Kansas regarding their efforts in population health. To view the video, visit kha-net.org or khi.org.

and Strategies for Engagement

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of "community health" or "population health management." The American Hospital Association (AHA) describes population health as both a goal and a strategy to foster healthy. equitable populations through linking clinical and community-based approaches. According to the AHA, population health encompasses population health management and community health. To help hospitals and health systems connect population health management and population health concepts, this report offers a summary definition of population health that links a definition developed by David Kindig and Greg Stoddart with a definition developed by



## **Population Health Video**









## 2019 County Health Rankings Event



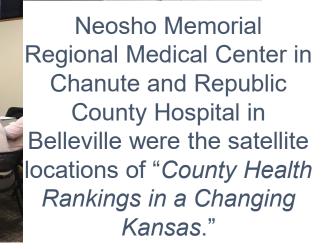


Partnership: KHI and KHA

More than 170
 participants (in-person,
 online and satellite sites)

 Local and national speakers

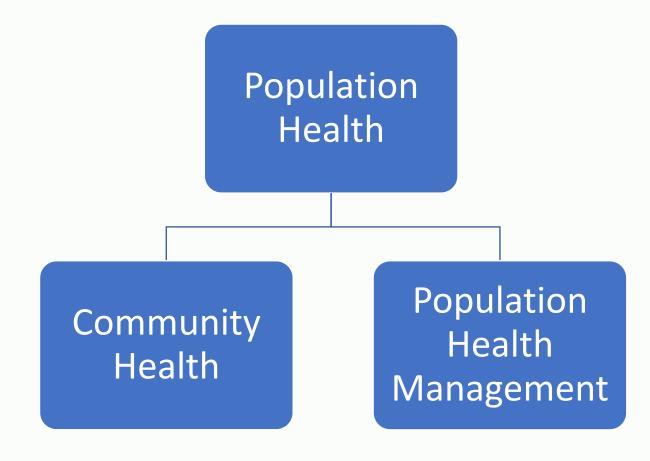
Discussion: County
 Health Rankings,
 demographics, behavioral health







# Population Health vs. Population Health Management





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Source: American Hospital Association, 2018 Population Health Survey



## Community Health Needs Assessments: Strengthening Population Heath Focus



## **Hospital Requirements**



The Affordable Care Act, enacted March 23, 2010, created a new IRS Code Section 501(r)(3) which imposes four additional requirements for hospitals exempt from taxation under Section 501(c)(3).

#### CHARITABLE HOSPITALS MUST:

- Complete Community Health Needs Assessment
- Meet Financial Assistance Policy Requirements
- Adhere to Limitations on Charges
- Follow Billing and Collection Practices





## **Community Health Needs Assessments**

- Conduct at least once every three years.
- Define the community served.
- Assess health needs of the community served by the hospital.
- Include input from persons who represent the broad interest of the community, including those having public health knowledge or expertise.
- Make two subsequent CHNA reports widely available to the public.
- Include on hospital Web site; give to anyone who asks.
- Adopt a written implementation strategy to address identified community needs that is adopted by an authorized body of the facility.
- Failure to comply results in excise tax penalty of \$50,000 per year.



Patient Protection and Affordable Care Act (Health Care Reform Law March 23, 2010)

\* Notice 2011-52 – must be approved by authorized governing body (board of directors)



# Population Health: Community Engagement

Use culturally, linguistically and physically appropriate methods to increase participation of community residents and community-based organizations.

- Build personal relationships
  - attend community driven gatherings
- Create welcoming atmosphere
  - utilize facilitators from the community
- Increase accessibility
  - address barriers (language, location, time, transportation, childcare, power dynamics)
- Develop an alternative methods of engagement
  - conduct interviews, photovoice
- Maintain presence within the community
  - establish places for ongoing interactions
- Partner with diverse organizations
  - connect with organizations who have already ties with target communities





# **Engagement Beyond Surveys**

#### Focus Group 1 Participants in Wamego, Kansas

November 6, 2017

Lisa Kenworthy, Health Department Director Shane Jager, Undersheriff Audrey Schremmer, Director Tim Winter, Superintendent of Schools Jennifer Jones, Director of Case Management Bob Copple, President Cheyenne Strunk, Executive Director Daryn Soldan, Director Darin Miller, Board Member Mike McCall, Director Rick Hernandez, CEO Theresa Hamilton, R.N., C.M. Shelley Rickstrew, Counselor

Pottawatomie County Health Pottawatomie Sheriff Office Three Rivers Inc. USD#320 Via Christi Hospital – Manhattan

Via Christi Hospital – Manhattan

Via Christi Village

Wamego Chamber of Commerce Wamego Community Foundation Wamego Community Foundation Wamego Community Health Ministry

Wamego Health Center Wamego High School

#### Focus Group 2 Participants in Manhattan, Kansas

November 9, 2017

Susan Inskeep, Executive Director Lee Wolf, CEO Casey Smithson, Park Superintendent Michelle Jones, Communications Director Robin Mull, R.N. Manhattan High School Mackenzie Dobie, Emergency Department R.N. Jodi Woomer, Emergency Room Charge Nurse Flint Hills Community Clinic Konza Prairie Community Health Manhattan Parks & Recreation USD #383 USD #383 Via Christi Hospital – Manhattan

Wamego Health Center

#### Focus Group 3 Participants in Manhattan, Kansas

November 16, 2017

Ellyn Mulcahy, Director Master in Public Health Karen Armbrust, Administrator Robbin Cole, Executive Director Jennifer Green, Director Julie Hettinger, Health Education Beverly Olson, Executive Director Andy Hutchinson, Program Director Kansas State University
Mosier & Mosier Family Physicians
Pawnee Mental Health
Riley County Health Department
Riley County Health Department
Shepherd's Crossing
USD #383 Head Start & Early Head

#### **Community Partner Organizations**

In July, 2018 community organizations were invited to a Key-Informed CHNA prioritization meeting, to review the community measures, discuss the issues and provide input as to the relative importance of each. Saline County community entities invited to participate included but not limited to the following agencies/organizations:

American Red Cross

Catholic Charities

Central KS Foundation

Central KS Mental Health

Chamber of Commerce

Child Advocacy & Parenting Services

City and County Commissioners

ComCare PA

Commission on Aging

Domestic Violence Association of Central KS

Emergency Management

Heartland Programs

Salina Police Department

National Association for the Advancement of Colored People

North Central KS Trauma Council

Occupational Center of Central KS

Parks & Recreation

Salina Area United Way

Salina Community Foundation

Salina Emergency Medical Services

Salina Family Healthcare

Salina Family YMCA

Salina Regional Health Center

Salina Surgical Hospital

Salina Saline County Health Department

Saline County Extension Office

Saline County Human Relations

Saline County Sherriff's Office

USD 305

USD 306

USD 307

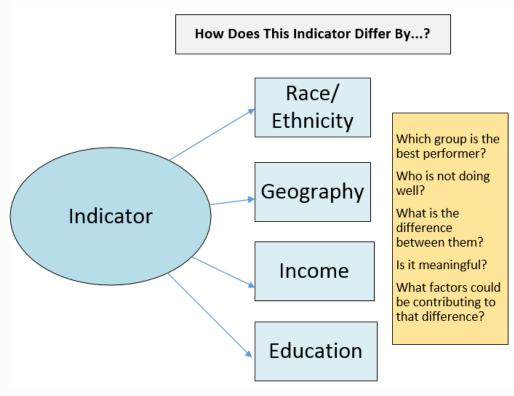
Volunteer Connection



## Population Health: Data Collection

Include data collection on health disparities, social and economic determinates of health impacting vulnerable populations within its community.

 Collection methods: community surveys, focus groups, data hospitals collected through routine screenings.







# **Example: Population Health: Data Collection on Disparities**

Table 7.	dults not participating in recommended aerobic and strengthening physical activity	
	State of Kansas 2015	

Significantly <u>less likely</u> to participate in recommended strength training and aerobic exercise among:

Females	Compared to	Males
Adults aged 25 years and older	Compared to	Adults 18 – 24 years
Hispanics and non-Hispanic African-		
Americans*	Compared to	Non-Hispanic Whites
Lower education**	Compared to	Higher education
		Higher annual income (\$50,000
Lower annual household income	Compared to	or more)
Disability	Compared to	Living without a disability
No Insurance	Compared to	Insured

<sup>\*</sup> Age-adjusted to U.S. 2000 standard population



<sup>\*\*</sup> Douglas County Disparity



## Population Health: CHNA's Priorities

The hospital's **CHNA** report identifies at least one health disparity, social and economic determinant of health as a significant community health priority.

This past year, Stormont Vail Health, Shawnee County Health Agency and St. Francis Health collaborated to complete the 2016 Community Health Needs Assessment. With input from local health care providers and the community, in addition to extensive public health data, these health issues emerged:

## Healthy Eating & Active Living

- 68 percent of Shawnee County adults are overweight or obese.
- 10 percent of low income residents live in food deserts.



#### Babies & Youth

- 54 percent of Shawnee County infants are not fully immunized by age two.
- 9 percent of births are to teen moms (ages 15-19).

### Access to Care & Chronic Conditions

- 17 percent of Shawnee County adults under the age of 65 do not have health insurance.
- Approximately half of the adult population has one or more chronic conditions such as diabetes, heart disease or arthritis.

#### Social Determinants

 60 percent of health outcomes are tied to social and environmental factors and the personal behaviors influenced by those factors (20 percent attributed to medical care and 20 percent to genetic predispositions).

### Mental Health & Substance Abuse

- 22 percent of adults will be diagnosed with depression sometime in their lifetime.
- There is a shortage of mental health services locally and statewide.
- 20 percent of Shawnee County adults smoke cigarettes.



## Population Health: Implementation

Clearly describe how your hospital will commit resources, independently or in partnership with others. For example....





- Provide transportation to individuals that have transportation needs to social and health care services (e.g., grocery stores, jobs, clinic visits, pharmacy, outpatient visits).
- Offer home safety assessments for environmental hazards and health risks (e.g., lead, pests, etc.).
- Work with local grocery providers and restaurants to offer fresh, affordable, healthy choices





## Implementation Strategy Examples

#### Needs to be Addressed and Measured

 Access to healthy food options – goal is to increase access to healthy food options through proactive community partnerships and education

#### Strategy:

· Work with local partners to enable community members to access healthy food options

#### Anticipated impact:

- · Active participation with Farmer's Market
- Participation in community outreach events, providing resources around healthy food options
- Partnership with key meal and nutrition organizations

Milestone / Sub-Activity	Description	Measures	Start Date	Expected End Date
3	Increased Access to Physical Activity and Nutrition			
3.1	Reduce Obesity in Anderson County			
3.1.1	Anderson County Hospital will be engaged in the The Spring into Fitness program, which is a free program for the children of Anderson County focusing on health, exercise, and nutrition.	Number of participants that complete the program	1/1/2019	12/31/2021
3.1.2	Anderson County Hospital will be engaged in the Women in Training program, which is an eight-week training program for women of all ages that offers one-on-one support from fitness and health experts.	Number of participants that complete the program	1/1/2019	12/31/2021
3.1.3	Anderson County Hospital will continue to host the ACH Family Health Festival, which is a fun filled day of health for Anderson County residents. Community members will be encouraged to participate in a free event featuring health screenings and education.	Number of screenings   Number served	1/1/2019	12/31/2021
3.2	Reduce Food Insecurity in Anderson County			
3.2.1	Anderson County Hospital will look into screening patients for food insecurity and referrals to the appropriate community resources.	Strategy considered   Partners identified   Number of positive screens   Number of referrals	1/1/2020	12/31/2021

#### POPULATION HEALTH PRINCIPLES

☐ Tackle social, economic and environmental determinants of health ☐ Focus on broader pulations beyond patients ☐ Engage cross-sector partners and community

☐ Use non-clinical data

(e.g., access to food)



## Community Benefit: Strengthening Population Heath Focus



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## **Definition of Community Benefit**

Community benefits are programs or activities that provide treatment and/or promote health and healing as a response to identified community needs. They are not provided for marketing purposes.





## What is Community Benefit

Hospitals can report costs as community benefit if the program:

Addresses an Identified Community Need ... and meets at least of the following criteria

- Improves Access to Health Services
- Enhances Population Health (health of the community)
- Advances Medical or Health Knowledge
- Relieves or Reduces the Burden of Government or Other Community Efforts

Source: Catholic Health Association of the United States. Housing and Community Benefit: What Counts? January 2018. Available at <a href="https://www.enterprisecommunity.org/download?fid=8868&nid=6230">https://www.enterprisecommunity.org/download?fid=8868&nid=6230</a>



## **Community Benefit Includes**

- Financial Assistance
- Government-sponsored means-tested programs unpaid costs of public programs
- Other Community Benefit Services
  - Community Health Improvement Services
  - Health Professions Education
  - Subsidized Health Services
  - Research
  - Cash and In-Kind Contributions
  - Community-Building Activities
  - Community Benefit Operations



# Integrating Population Health in Community Benefit Program

- Be clear and transparent about the process the hospital will use to make community benefit decisions.
- Ensure that staff responsible for the community benefit program reflects the population the program serves.
- Provide clear, comprehensive public reports about hospital's community benefit programs and budgets that trace the connection between priority community needs identified in CHNA report and implementation strategy.



# Integrating Population Health in Community Benefit Program

 Provide community partners with access to evaluation data and opportunities to inform the design and implementation of community evaluation.

 Ensure that community benefit evaluation plan includes specific goals, outcomes and metrics to measure improvements in health disparities.

Use the evaluation findings to inform future interventions and to increase engagement and depth of partnership.





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# Addressing Housing as Community Benefit

- "Physical Improvement and housing" listed as Part II (Community Building)
- In 2011, IRS amended instructions to Schedule H to say:
  - Some community building activities may also meet the definition of community benefit..."
- The IRS further clarified in a <u>December 2015 IRS</u> <u>Executive Order Update</u>:
  - ...some housing improvements and other spending on social determinants of health that meet a documented community health need may qualify as a community benefit...."



# Addressing Housing as Community Benefit

#1 Housingrelated activity Condition must be provided primarily to address an identified community health need.

Should be reasonable evidence that the activity is known to improve health.



# Population Health Strategies as Community Benefit

	Supportive	To formally homeless or incarcerated, disabled or
	Housing	low-income persons to ensure they become and
	Services	remain stably housed. Services: case
		management, peer-support services, substance
		abuse services, independent living classes,
4		mental health services.
i	Screening	For housing-related needs (e.g., housing
		instability) during patient visits.
	Health	Partnering with affordable housing developers to
	Assessments	analyze resident health needs and the impact of
		the housing development on these needs.





# Population Health Strategies as Community Benefit

1	Legal Aid	Facilitating access to legal aid for low-income persons to help them address poor-quality housing conditions.
	Housing Quality Improvement	Mitigating housing conditions that can cause elevated blood lead levels; remediating housingbased asthma triggers, weathering homes.
	Housing Subsidies	Temporally subsiding housing for individual who are low income, chronically homeless, formerly incarcerated, disabled to help them remain stably housed.



Source: Catholic Health Association of the United States. Housing and Community Benefit: What Counts? January 2018. Available at https://www.enterprisecommunity.org/download?fid=8868&nid=6230



# Strategic Plan: Strengthening Population Heath Focus



## **Strategic Planning**

A roadmap for how you will build on your history, your existing strengths and your values as you move forward to transform delivery of care in your community.

What will your organization look like and how will it serve the community in the future?

## POPULATION HEALTH PRINCIPLES

☐ Aim to reduce disparities ☐ Tackle social, economic and environmental determinants of health ☐ Focus on broader populations beyond patients ☐ Engage cross-sector partners and community ☐ Use non-clinical data (e.g., access to food)

## Strategic Planning



# Integrating Population Health in Strategic Plan

#### Funding: Focus on Determinants of Health

- Align grant writing efforts with community needs and priorities (specifically related to social, economic and environmental issues).
- Pursue grant funding focused on addressing disparities and determinants of health.

#### Staff: Focus on Building Capacity in Population Health

- Increase staff understanding of population health and how to integrate specific strategies in their work.
- Designate staff (staff time) to work on addressing population health.
- Build staff expertise and internal capacity to support population health initiatives.



# Integrating Population Health in Strategic Plan

Hospital Facility: Focus on Becoming a Convener of Population Health Conversations

 Hospital's facility hosts community and regional conversation about population health needs. Participants include representatives from various sectors and various parts of the community.

#### Partnerships: Focus on Cross Sector Collaboration

- Expand and strengthen relationships with organizations from various sectors.
- Serve on the committees, workgroups, coalitions aimed at improving population health.
- Engage with partners in initiatives aimed at addressing determinants of health and reducing disparities.





- **4.1.1** Study the gap between needs and resources for areas identified in the 2018 needs assessment and market analysis, including but not limited to:
  - Behavioral Health
  - Oncology
  - Substance Abuse
  - Aging population needs
  - Develop cross-sector work groups to address findings of gap analysis, best practices, integrated programs to address identified needs, etc.
- **4.1.3** Seek funding strategies to develop programs.



#### POPULATION HEALTH PRINCIPLES

□ Aim to reduce
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# Integrating Population Health in Strategic Plan

Understand Community Needs: Focus on Collecting Quantitative and Qualitative Data

 Regularly (1-3 years) collect data and when possible analyze it by race, ethnicity, gender and etc.

Initiatives/Activities: Focus on Determinants of Health (name specific areas)

 Identify and engage in improving population health by focusing on transportation, housing, access to healthy foods.



# Examples: Population Heath Efforts Across Kansas



# Addressing Food Insecurity and Access to Healthy Foods

- Build Greenhouses
- Create Gardens
- Host farmers markets
- Partner with food pantries
- Host / support summer lunch programs
- Collaborate with local food service providers and farmers
- Provide healthy food "prescriptions"



Farmer's Market at Geary Community Hospital, Junction City, Kansas



## **Addressing Transportation**

- Hospital-provided transportation to:
  - Pharmacy
  - Medical appointments
  - Grocery store
  - Fitness programs
- Develop walking paths
- Support safe sidewalk programs
- Create indoor walking paths at the hospital
- Provide walking "prescriptions"



Prescriptions for Walking, Finney County, Kansas



Bike share at Kearny County Hospital, Lakin, KS



# How to Integrate Population Health Into Your Daily Routine





#### Social Needs Screen

Mercy's Cl	hildren's Wellness Clinic Amanda St	ice, APRN
Name:	Preferred Language	
MRN:	Education Level_	
	In the least 20 months of the control of the contro	YES/NO
	In the last 12 months, did you ever eat less then you felt you should because there wasn't enough money for food?	Y
	In the last 12 months, has your utility company shut off your service for not paying your bills?	YN
<b>^</b>	Are you worried that in the next 12 months, you may not have stable housing?	YN
	Do problems getting child care make it difficult for you to work or study? (leave blank if you do not have children)	YN
\$	In the last 12 months, have you needed to see a doctor, but could not because of cost?	Y
000	In the last 12 months, have you ever had to go without health care because you didn't have a way to get there?	Y N
7	Do you ever need help reading hospital materials?	YN
*	Are you afraid you might be hurt in your apartment building or house?	Y
<b>√</b>	If you checked YES to any boxes above, would you like to receive assistance with any of these needs?	Y
Δ	Are any of your needs urgent? For example: I don't have food tonight, I don't have a place to sleep tonight.	YN
		1
Care Tear	n Notes:	



## Social Needs Screener

#### **Overview**

- Assess social needs
- Standard tool that can be adopted
- Connect to services

## Adapting the Screener

- Capacity to address specific needs
- Referral network
- Ease of use

#### **Activities**

- Integrate with existing services/tools
- Conduct an inventory of community's resources (e.g., 211 system, Healthify)
- Establish relationships with non-traditional partners (e.g., food banks)
- Conduct referrals and/or "warm hand-off"

#### **Impacts**

Growing evidence indicates potential to narrow gap between clinical services and community services





## **Next Steps**

- Secure leadership commitment to working on population health
- Review data from CHNA, <u>County Health Rankings</u> or <u>Kansas Health Matters</u>
- Identify any ongoing efforts (e.g., community coalitions)
- Engage with stakeholders and community
- Review a list of potential activities (KHA and KHI resources) and identify an area of potential work

Don't afraid to start small!

Implement activity!

Evaluate results, make changes and sustain!





# Thank you! Any Questions?

You can connect with us:

Tatiana Lin, M.A., <u>tlin@khi.org</u>, (785) 233-5443 Kansas Health Institute

Cindy Samuelson, <a href="mailto:csamuelson@kha-net.org">csamuelson@kha-net.org</a>, (785) 233-7436 Kansas Hospital Association





### Information about KHA and KHI



Kansas Hospital

#### KANSAS HOSPITAL ASSOCIATION

The Kansas Hospital Association (KHA) is a voluntary, non-profit organization existing to be the leading advocate and resource for members. KHA membership includes 223 member facilities, of which 124 are full-service, community hospitals. KHA and its affiliates provide a wide array of services to the hospitals of Kansas and the Midwest region. Founded in 1910, KHA's vision is: "Optimal Health for Kansans."

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#### KANSAS HEALTH INSTITUTE

The Kansas Health Institute (KHI) delivers objective information, conducts credible research, and supports civil dialogue enabling policy leaders to make informed health policy decisions that enhance their effectiveness as champions for a healthier Kansas. Established in 1995 with a multiyear grant from the Kansas Health Foundation, KHI is a nonprofit, nonpartisan educational organization based in Topeka.

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