



# Health Care and the Tax System

House Committee on Taxation  
February 15, 2008

---

Rachel Smit, MPA  
Policy Analyst  
Kansas Health Institute



# Background

---

- Current health care system shaped by incentives embedded in tax code
- One proposal to reform the system developed by Cogan, Hubbard and Kessler (2005):
  - Full deduction of out-of-pocket medical expenses on federal income taxes *if insurance is purchased*
- Policy context for their proposal may provide useful background for consideration of House Bill 2729



# Outline of presentation

---

- Overview of tax expenditures for health care
- Incentives created by tax expenditures
- Overview of policy debate about proposal to allow full deduction of medical expenses on *federal* income taxes



# Health benefit tax expenditures: Definition

---

- Tax revenue forgone by federal and state governments for health benefit tax preferences/subsidies
- Health benefit tax expenditures include:
  - Exclusions and deductions from income taxes
  - Exemptions from payroll taxes



# Health benefit tax expenditures: Income taxes

- Employer health benefit income tax exclusion
  - Employer contribution
  - Employee spending if through Section 125 cafeteria plans and Flexible Spending Accounts (FSAs)
- Retiree exclusion
- Self-employed deduction
- Out-of-pocket deduction
- Health savings accounts (HSAs)
- Health coverage tax credit
- Health reimbursement accounts (HRAs)



# Health benefit tax expenditures: Payroll taxes

---

- Social Security OASDI tax exempt and Medicare HI tax exempt:
  - Employer share of premiums
  - Employee share of premiums if through Section 125 plan
  - Employee medical expenses paid for through Section 125 FSA or HRA
  - Employer contribution to an HSA



# Health benefit tax expenditures: Cost estimates (2004)

<b>Federal tax expenditures</b>	<b>Expenditure amount, billions</b>
Social Security OASDI	52.2
Medicare HI	14.2
Income tax health benefit exclusion	101.0
Retiree exclusion	7.5
Self-employed deduction	4.6
Health reimbursement account	1.6
Out-of-pocket deduction	7.4

Source: Lewin Group estimates using the Health Benefits Simulator Model (HBSM), Sheils and Haught (2004)



# Health benefit tax expenditures: Cost estimates (2004)

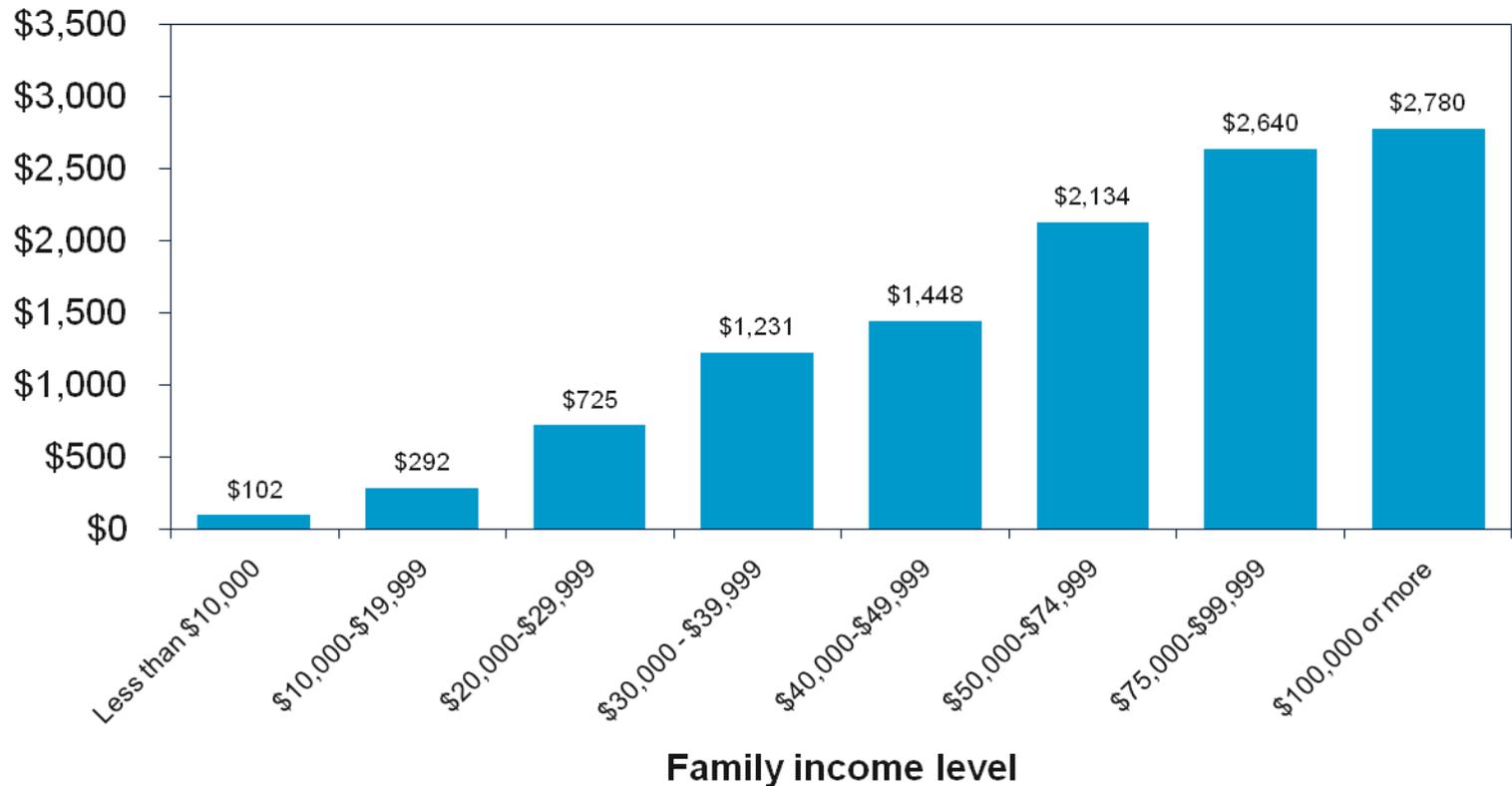
<b>Tax expenditures</b>	<b>Expenditure amount, billions</b>
Federal	188.5
State	21.4
<b>Total State and Federal</b>	<b>209.9</b>

Source: Lewin Group estimates using the Health Benefits Simulator Model (HBSM), Sheils and Haught (2004)



# Health benefit tax expenditures: Per family (2004)

**Average Federal Health Benefit Tax Expenditure (2004)**



Source: Lewin Group estimates using the Health Benefits Simulator Model (HBSM), Sheils and Haught (2004)



# Health benefit tax expenditures: Per employee (2006)

	<b>Average tax subsidy per employee</b>	<b>Average tax subsidy per covered employee</b>	<b>Tax subsidy as percent of premiums</b>
Kansas	\$1,586	\$2,920	37.5
Iowa	\$1,580	\$2,936	37.5
Minnesota	\$1,770	\$3,304	39.3
Missouri	\$1,474	\$2,625	36.3
Nebraska	\$1,691	\$3,113	37.4

Source: Selden and Gray (2006) estimates using data from the Medical Expenditure Panel Survey.



# Incentives created by health benefit tax expenditures: Theory

---

- More health insurance provided by employers (lower wages, less purchase of individual insurance)
- More health spending through insurance (less out-of-pocket health spending)
- More health spending in general



# Tax incentives: Evidence

---

- More health insurance provided by employers (lower wages, less purchase of individual insurance)
  - Gruber (2001) found that the level of tax subsidy is an important determinant of employer decisions to offer insurance.
  - Some empirical evidence that workers pay for health insurance through lower wages



# Tax incentives: Evidence

---

- More health spending through insurance (less out-of-pocket health spending)
  - Some evidence that tax subsidies cause employees to choose more expensive plans
  - However, people may choose insurance over out-of-pocket spending despite price incentives



# Tax incentives: Evidence

---

- More health spending in general
  - Incentives to purchase more generous insurance, increase use of services
    - Classic RAND study (see next slide)
  - Tax advantages for out-of-pocket health spending also could encourage health spending over other spending
    - Limited evidence



# Classic RAND Study

---

- Randomized experiment that examined effects of cost-sharing and free care (1971-1982)
- Participants with free care used more health services
- Cost sharing reduced use of services – both highly effective and less effective services
- No overall effect on health for most participants
- Free care improved health for sickest and poorest participants
- No impact of cost sharing on risky behaviors



# Cogan, Hubbard and Kessler's proposal

- Full deduction of out-of-pocket medical expenses on federal income taxes *if insurance is purchased*
- Policy goals:
  - “Level the playing field”
  - Induce people to shift to insurance plans with greater cost-sharing: Higher deductibles and coinsurance
  - Reduce health care spending and contain costs



# Would their proposal “level the playing field”?

---

- Relative tax advantage of employer-sponsored insurance reduced
  - Taxpayers who pay for individual insurance would not pay income taxes on income used to pay for insurance (would still pay payroll taxes)
- Relative tax advantage of insurance over out-of-pocket spending reduced



# Would their proposal “level the playing field”? (continued)

- Cogan, Hubbard, Kessler argue that proposal increases progressivity of tax system
- Others argue that the subsidy would be regressive
  - Park and Furman (2006) estimate net result that government would pay:
    - 35 percent of medical costs for households in top tax bracket
    - 15 percent of medical costs for households in 15 percent bracket
    - No share of medical costs for households that do not pay taxes (half of the uninsured)



# Would their proposal achieve shift in insurance coverage?

---

- Would people respond to changed tax incentives by purchasing insurance with higher cost-sharing?
- Would more or fewer people be uninsured?



# Would their proposal reduce overall health spending?

- Two opposing effects (in theory)
  - Lowers relative price of health spending, increasing spending
  - Induces shift to less generous insurance, lowering health spending
- Cogan, Hubbard, Kessler predict private health spending reduced by 6.2 percent
- Furman estimates impact on health spending to be a range: 1.2 percent reduction to 1.5 percent increase



## Other potential impacts

---

- Employer-sponsored insurance could decline
- Increased cost-sharing unlikely to affect growth rate in health care costs
- Health outcomes
  - Would use of preventive services decline if higher cost-sharing is achieved?



# Cost of their proposal

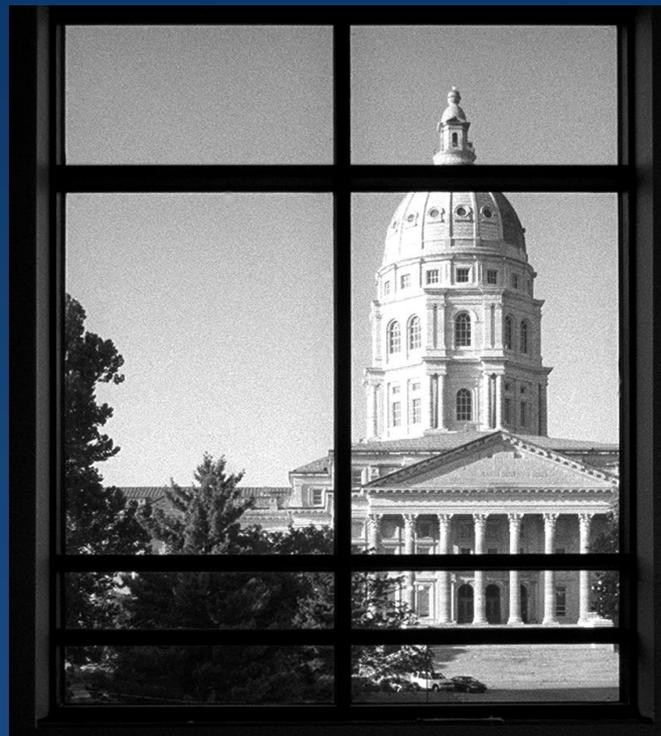
---

- Reduction in tax revenue
  - Cogan, Hubbard, and Kessler estimate proposal would cost \$28 billion a year (if assume their projected savings, would lower net cost to \$6 billion)
  - Gruber estimates over \$10 billion a year in lost revenue
  - Reinhardt estimates that cost in 2007 could be \$50 billion to \$72 billion.



# Kansas Health Institute

---



*Information for policy makers. Health for Kansans.*