# 988 Implementation Plan for Kansas

988 Planning Grants

## Monday, September 27, 2021

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# Grantee Agency, Contacts, and Lifeline Centers

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Grantee: Kansas Department for Aging and Disability Services (KDADS)

**988 Grant Primary Contact:** Laura Brake (laura.brake@ks.gov)

Backup 988 Grant Contact: Stephanie Rhinehart (stephanie.rhinehart@ks.gov)

## List the Key Grant Staff

TBD Solutions	TBD Solutions	Program Coordinator	Contracted
TDD Solutions			
		JCMHC Director of	Consultants
Rob MacDougall	Rob MacDougall Johnson County Mental		Key Staff/Crisis
	Health	Emergency Services	Call Center
Travis Atkinson	TBD Solutions	Director of Clinical &	Contracted
		Crisis Consulting	Consultants
Michelle Miller	COMCARE of Sedgwick	Crisis Services	Key Staff/Crisis
	County	Liaison/Supervisor of	Call Center
		Emergency Services	
		Staff-Community Crisis	
		Center	
Monica Kurz	Kansas Suicide Prevention	Vice President for	Key Staff/Crisis
	Headquarters	External Programming	Call Center
Jennifer Wilson	COMCARE of Sedgwick	Crisis Director	Key Staff/Crisis
	County		Call Center
Myranda Green	TBD Solutions	Clinical Consultant	Contracted
			Consultants
Beckie Mangel	COMCARE of Sedgwick	Assisted Outpatient	Key Staff/Crisis
	County	Treatment Liaison	Call Center
Mallory	TBD Solutions	Clinical Consultant	Contracted
Bouwman			Consultants

## Number of Current Lifeline Centers in the State/Territory

- Active: 3
- Onboarding (in the application process): 1

Any changes in Lifeline centers? Yes

• If yes, please explain: Since the grant started Johnson County Community Mental Health Center onboarded and began accepting local (Johnson County) Lifeline calls on August 26, 2021. Healthsource Integrated Solutions (HIS) is engaging the early stages of application to become a certified Lifeline center, in order to serve as the statewide backup center.

# **Overall Background and Context**

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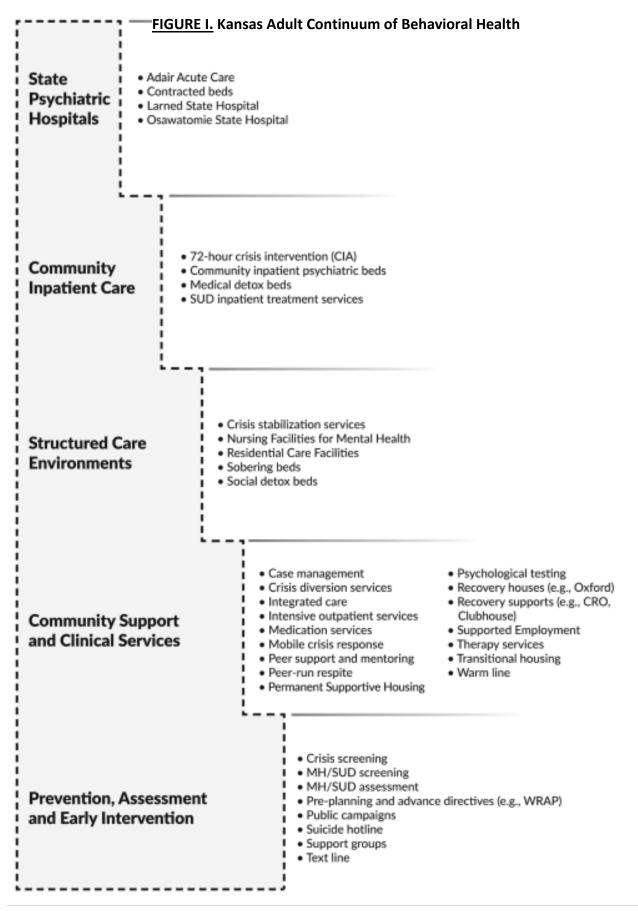
The state of Kansas has a population of 2.9 million individuals living within 105 counties. There are 26 Community Mental Health Centers (CMHCs) serving as the community-based public mental health services safety net. In addition to providing a full range of outpatient clinical services, Kansas' 26 CMHCs provide comprehensive mental health rehabilitation services. Kansas' crisis services system has developed based upon the Care and Treatment Act (59-2944)<sup>1</sup> in which the structure and rules pertaining to the voluntary and involuntary treatment of individuals receiving services for behavioral health needs are set forth. In addition to the Care and Treatment Act, the Kansas Medical Assistance Programs Fee-For-Service Provider Manual<sup>2</sup> was designed to provide specific information and instructions to mental health providers including billing instructions, benefits, and limitations. Currently crisis call centers' services are not reimbursable within Kansas.

The Kansas Mental Health Taskforce developed a report and workable blueprint in 2017, a follow-up report was then completed in 2018 titled the Mental Health Task Force Report.<sup>3</sup> Figure I, below, demonstrates the adult continuum of behavioral health care designed by the Kansas Mental Health Taskforce, followed by Figure II demonstrating the children's continuum. The Kanas Mental Health Taskforce Report ultimately made 23 recommendations within seven topic areas including system transformation, maximization of funding, continuum of care for children and youth, nursing facilities for mental health, workforce, suicide prevention, and learning across systems.

<sup>&</sup>lt;sup>1</sup> CARE AND TREATMENT FOR MENTALLY ILL PERSONS, Kan. Stat. Ann. § 59-2944-2986

<sup>&</sup>lt;sup>2</sup> Division of Health Care Finance (January 2021) Kansas Medical Assistance Program: Fee-for-Service Provider Manual. Kansas Department of Health and Environment. Accessed via: <u>https://www.kmap-state-ks.us/Documents/Content/Provider%20Manuals/Mental\_Health\_20263\_20214.pdf</u>

<sup>&</sup>lt;sup>3</sup> Kansas Mental Health Taskforce (January 2019) Report to the Kansas Legislature. Kansas Department of Aging and Disability Services. P. ES-iv – ES-v. Accessed via: <u>Mental Health Task Force: Report to the Kansas Legislature, January 14, 2019 (ks.gov)</u>



Hospital Treatment KVC holds state contract	Kansas Youth Continuum of Behavioral Health Ither children or adolescents Ids on different variables
Residential Treatment Facility PRTFs which are: Intensive, comp treatment Longer term ba	orehensive psychiatric sis
	idential treatment (KVC, Marillac) n crisis intervention and treatment or less)
Therapeutic Residence	herapeutic Foster Care Homes rofessional Resource Family Care (PRFC) hort-Term Residential Centers
Respite Care Services	Brief stays away from home with specially trained individuals or provider
Emergency/Crisis Services	• Mobile Crisis Teams • Children's Crisis Center
Partial Hospitalization Program	<ul> <li>PHP provides many of the treatment services of a psych hospital but the patients go home each evening</li> </ul>
Day Treatment Program	<ul> <li>Provides psychiatric treatment and school services, 5x/week</li> </ul>
Family Support Services	<ul> <li>Parent support and training</li> <li>Parent Management Training (Oregon Model)</li> <li>Professional Resource Family Care (PRFC)</li> <li>Parent support groups</li> </ul>
Home-based Treatment Services	<ul> <li>Specially trained staff to go into a home and develop a treatment program</li> <li>Home-based family therapy</li> <li>Multi-systematic therapy</li> <li>Functional family therapy</li> </ul>
Intensive Case Management	<ul> <li>Specially trained individuals to provide strengths-based case management services to help the child live successfully in the home and community</li> </ul>
Office or Outpatient Clinic	Psychotherapy     Individual Group     Medication Management

There is also a statewide Suicide Prevention Taskforce in Kansas, in which the Kansas Suicide Prevention Plan for years 2021-2025 has been published.<sup>4</sup> Findings included a 70-percent increase in completed suicide from years 2000 to 2018 in Kansas. In addition to rates of suicide completions increasing, individuals reaching out for behavioral health assistance increased in emergency departments and via calls to the National Suicide Prevention Lifeline, as demonstrated in Figure III below. KSPHQ and KDADS are valued members of the Suicide Prevention Taskforce and ensure that the Kansas Suicide Prevention Plan is represented and integrated within 988 implementation planning.

Region	2015	2016	2017	2018	2019
Northwest	178	279	263	247	333
Southwest	291	397	620	819	473.9
North Central	680	337	639	885	750
South Central	3263	3498	5233	6037	5478
Northeast	6217	5905	8122	8760	9309
Southeast	459	406	534	713	768
Yearly Total	11088	10822	15411	17461	17111.9

#### FIGURE III. National Suicide Prevention Lifeline Contacts

Two of the CMHCs, Johnson County and COMCARE of Sedgwick County, are certified National Suicide Prevention Lifeline crisis call centers. Only seven of the 26 CMHCs in Kansas are located in non-rural counties, and the two CMHCs represented as NPSL centers within the state are located in urban and suburban counties. Seventy three percent of CMHCs represent rural Kansas, however no crisis call center within the rural majority of the state are currently providing NSPL services. This has ongoing implications for 988 planning, as most of the state is not properly represented by NSPL crisis call centers. High suicide rates and low population density present a unique problem to delivering healthcare, a barrier faced by 99 Kansas counties that are designated mental health professional shortage areas. Johnson County and Comcare of Sedgwick County are limited to answering local, rather than statewide, 988 calls. Kansas Suicide Prevention HQ (KSPHQ) is the third NSPL provider in Kansas. KSPHQ is a non-profit agency providing awareness tools, training, resources, and crisis call center services throughout the state of Kansas. KSPHQ answers NSPL calls for the entire state of Kansas. Healthsource Integrated Solutions (HIS) serves as a contracted call center provider for several of the states rural Community Mental Health Centers. HIS is currently applying to become a certified Lifeline call center, and will eventually serve

<sup>&</sup>lt;sup>4</sup> Kansas Governor's Behavioral Health Services Planning Council (2021). Kansas Suicide Prevention Plan 2021-2025. Kansas Department of Aging and Disability Services. Accessed via: <u>https://sprc.org/sites/default/files/KPC-Suicide-Prevention-Final-3\_0.pdf</u>

as the statewide backup center. HIS's familiarity with behavioral health resources in rural portions of Kansas will serve them well in this role.

The Kansas 988 Coalition's statement of purpose reads, "The 988 Coalition exists to encourage and complement the efforts of highquality, coordinated, and sustainable 988 implementation planning in Kansas. Leveraging a diverse group of committed stakeholders from urban, suburban and rural Kansas, this Coalition offers advisory guidance to the 988 Planning Team on crisis system function while striving to support 988 implementation that places persons in crisis at the center of the solution."

## Top state/territory priorities for change to prepare for 988 rollout in July 2022

Priority #1: Ensure statewide, 24/7 coverage for 988 calls, chats, and texts.

Priority #2: Build capacity and coordinate coverage across Kansas to achieve at least 80% in-state answer rate.

## Core Area 1: Ensure Statewide 24/7 Coverage for 988 Calls, Chats, and Texts

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## Background: Current Situation, Gaps, Progress, and Proposed Approach: Statewide Coverage for 988 Contacts

## 988 Calls

Kansas Department for Aging and Disability Services (KDADS) continues to plan in close partnership with the three National Suicide Prevention Lifeline ("NSPL" or "Lifeline") call centers for 24/7 coverage specific to 988 calls, chats, and texts. There is no gap in NSPL call coverage as of August 2021. The recommended schedule for routing is noted below in <u>Figure IV</u>.

## FIGURE IV. Kansas Call Center Routing

	Coverage Area	24/7	Back-Up
Comcare	Sedgwick County	Yes	KSPHQ
Johnson County Community Mental Health	Johnson County	Yes	KSPHQ
Kansas Suicide Prevention HQ	Statewide	Yes	None at this time

Volume increase continues to be planned for, as noted in Core Area 3. Currently the in-state answer rate is well-below the targeted rate of 80% by June 30, 2022. Between April 1, 2021, and June 31, 2021 the average in-state answer rate was 63%. Capacity continues to be a barrier to increasing the in-state answer rate. Johnson County Community Mental Health (JCCMH) is a certified NSPL call center and began accepting Lifeline calls on August 26, 2021. It is anticipated that JCCMH, and eventually Healthsource Integrated Services (HIS) onboarding as the statewide back-up center, will increase capacity. In addition to onboarding more NSPL centers, the \$3 million statewide allocation for NSPL centers in Kansas will assist NSPL centers in increasing staffing ratios, therefore increasing in-state call rates.

Average calls per month in Kansas range between 1,500 and 2,500. On average 200 calls per month originate in Sedgwick County and an average 300 calls per month originate in Johnson County. It is notable that two of the counties with the highest out-of-state call rates are Sedgwick County (in which Comcare responds to Lifeline calls) and Johnson County (in which JCCMH began responding to Lifeline calls in August 2021).

## 988 Chats & Text

The current landscape in Kansas includes minimal chat and text needs; however, volume is anticipated to increase with the rollout of 988. Average NSPL chats originating in Kansas is currently 150 to 300 chats per month, while average NSPL texts originating in Kansas per month ranges from 40 to 200.

Kansas Suicide Prevention HQ (KSPHQ) has been an NSPL Core Chat Center since July 2019, responding to chats routed from anywhere in the United States between the hours of 1:00pm-9:00pm 7 days each week. The chat program staff currently consists of 1 full-time 988 program coordinator, 1 part-time supervisor, 5 part-time chat specialists, and 2 volunteer chat specialists. When chat specialists are working, they are only answering chats and texts through the Unified Platform, PureConnect, and not answering calls to the NSPL. All chat specialists are provided with core KSPHQ counselor training as well as skills specific to providing emotional support and crisis intervention on a text speech platform. From April 1, 2021, to June 31, 2021, KSPHQ handled an average of 593 chats and texts per month. The average number of chats and texts originating from Kansas to the NSPL Network for the same time frame was 208 per month. While it's expected that KSPHQ will be able to handle the volume of incoming chats and texts, it does not currently have 24/7 capacity. KSPHQ has indicated their center specific 988 implementation plans include utilizing budget allocations from KDADS to expand their current Lifeline text/chat services with additional staffing to cover a 24/7 schedule. Expansion plans account for some increase in the number of texts and chats originating in Kansas.

JCCMH will consider onboarding text and chat once the platform has been developed and released by Vibrant, despite concerns specific to workforce.

## Anticipated Challenges

The forefront challenge in Kansas is planning for a backup solution to KSPHQ. In-state answer rates are increasing and will continue to increase with the recent activation of JCCMH. However, without an in-state back-up center the likelihood of achieving and a 90% answer rate in Phase 2 decreases.

After receiving increased funding, completing the on-boarding process for hiring of chat specialists and program staff, and improving the efficiency of future on-boarding, KSPHQ anticipates being able to handle 80% or more of the in-state chat and text volume 24/7 before the end of Phase 2. KSPHQ anticipates challenges related to chat specialist burnout and retainment due to the demands of the work, which have an impact on workers' mental and emotional health. Additionally, KSPHQ has historically attracted a workforce that is predominantly transitional in their stage of life: for example, students completing undergraduate studies. Therefore, KSPHQ is challenged with finding solutions to attracting a workforce that is diverse in terms of background and experiences, both for the purpose of improving retainment and creating a workforce that is representative of the diversity across Kansas.

In addition to the workforce challenge related to all modes of communication, particularly for chat and text, the unknowns related to the unified platform continue to pose a significant challenge.

## Core Area 1: Statewide Coverage for 988 Contacts Phase 1 Goals and Action Steps: Pre-Launch (October 1, 2021 – June 30, 2022)

**Goal 1.1a**: By June 30, 2022, Kansas will have achieved 24/7 and full geographic coverage for in-state 988 calls such that in-state answer rates average at least 80%.

## Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH

#### Goal 1.1a Action Steps:

Action Steps	Start Date	Due Date	Lead and Partners
Monitor in-state answer rate for 988 calls	10/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
and ascertain opportunities to increase rates	Quarterly		Program Coordinator)
in counties with highest out-of-state answer			Partners: Comcare, KSPHQ, JCCMH
rate			
Develop a follow-up process, inclusive of	10/1/2021	12/31/2021	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
solutions, with centers not averaging at least			Program Coordinator)
an 80% in-state answer rate			
Develop an approach to ensuring an in-state	10/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
backup solution for 988 calls.			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Create and maintain communication system	10/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
or regular collaboration meetings for 988			Program Coordinator)
network centers that will enable a system			Partners: Comcare, KSPHQ, JCCMH
which can be responsive to its own needs.			

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

**Goal 1.1b** By June 30, 2022, Kansas will have achieved and maintained a 50% or higher in-state answer rate for Lifeline chats and texts. (Even if it is not 24/7).

## Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH, HIS

#### **Goal 1.1b Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Determine which center(s) will accept	10/1/2021	1/31/2022	Lead: 988 Program Coordinator
Lifeline chats and texts.			Partners: Comcare, KSPHQ, JCCMH
Monitor in-state answer rate for 988 chats	10/1/2021	6/30/2022	Lead: 988 Program Coordinator
and texts and ascertain opportunities to	Quarterly		Partners: Comcare, KSPHQ, JCCMH
increase rates in counties with highest out-			
of-state answer rate.			
Develop follow-up process, inclusive of	10/1/2021	12/31/2021	Lead: 988 Program Coordinator
solutions, with centers not averaging at least			
a 50% in-state answer rate			

Please rate how certain or uncertain you are that you can accomplish this goal by the deadline you have indicated by clicking on one of the boxes below.

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

## Core Area 1: Statewide Coverage for 988 Contacts Phase 2 Goals and Action Steps: One Year Post-Launch (July 1, 2022 – June 30, 2023)

**Goal 1.2a**: By June 30, 2023, Kansas will have achieved 24/7 and full geographic coverage for in-state 988 calls such that in-state answer rates average at least 90%.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH, HIS

## **Goal 1.2a Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Monitor in-state answer rate and ascertain	7/1/2022	6/30/2023	Lead: 988 Program Coordinator
opportunities to increase rates in counties	Quarterly		Partners: Comcare, KSPHQ, JCCMH
with highest out-of-state answer rate			
Engage in follow-up process, inclusive of	7/1/2022	6/30/2023	Lead: 988 Program Coordinator
solutions, with centers not averaging at least			Partners: Comcare, KSPHQ, JCCMH
a 90% in-state answer rate			

**Goal 1.2b**: By June 30, 2023, Kansas will have achieved 24/7 and full geographic coverage for in-state 988 chats and texts such that in-state answer rates average at least 80%.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH, HIS

## Goal 1.2b Action Steps

Action Steps	Start Date	Due Date	Lead and Partners
Monitor in-state answer rate for chats and	7/1/2021	6/30/2023	Lead: 988 Program Coordinator
texts and ascertain opportunities to increase	Quarterly		Partners: Comcare, KSPHQ, JCCMH
rates in counties with highest out-of-state			
answer rate			
Engage in follow-up process, inclusive of	7/1/2022	6/30/2023	Lead: 988 Program Coordinator
solutions, with centers not averaging at least			Partners: Comcare, KSPHQ, JCCMH
an 80% in-state answer rate			

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

# <u>Core Area 2: Secure Adequate, Diversified, and Sustained Funding Streams for Lifeline</u> Member Centers

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# Background: Current Situation, Gaps, Progress, and Proposed Approach: Adequate and Diversified Funding for Lifeline Centers

KSPHQ has been a strong advocate within Kansas for securing sustainable funding for Lifeline centers answering 988 calls, texts, and chats and for providing follow-up calls. HB 2281, or the LIVES Act, was introduced on February 9, 2021, in an effort to fund 988 implementation throughout Kansas. After hearings with the State House Committee on Health and Human Services and recommendation that the bill be passed, HB 2281 was withdrawn from the calendar and referred to the Committee on Appropriations on March 5, 2021. Legislature adjourned without taking the bill up, and HB 2281 will

be a live bill for next session beginning around January 10, 2022, within the Committee on Appropriations. The Kansas legislation convenes from mid-January through mid-May.

Financial Report Includes: Comcare: Call Center, CSU Mobile JCCMH: Call Center, Co-Responders, and Mobile KSPHQ: Call Center

A \$3 million allocation to implement the national 988 behavioral health crisis hotline was awarded. This funding is call center eligible only. Supplemental crisis services such as mobile crisis may not receive allocations from this funding source. The \$3 million allocation is currently being budgeted per Lifeline call center at KDADS.

The \$3 million allocation is one-time funding; therefore, ongoing advocacy for diversified funding strategies in order to sustain quality Lifeline center operations is still in development. The revenue sources for the three Lifeline call centers in Kansas are considerably varied. The current operational budgets of the centers range from \$880,000 to \$8,520,000, considering the variance caused by differing service inclusions in the reporting. All 3 call centers include follow-up services within their call center financials.

	Federal	State	County	Private	Fee For Service	Other
Comcare	-	27%	20%	-	39%	14%
JCCMH	-	16%	58%	-	-	<b>26%</b> <sup>5</sup>
KSPHQ	11%	17%	8%	56%	-	8% <sup>6</sup>

#### **<u>FIGURE V.</u>** Current Variable in Funding Streams

<sup>&</sup>lt;sup>5</sup> Inclusive of city, federal and OMC funding

<sup>&</sup>lt;sup>6</sup> Training Income

The total projected cost of Year 1 of 988 implementation, according to Vibrant projections from April of 2021, is \$5,934,597. There is \$3 million gap between the Year 1 cost projection and the budget allocation from KDADS.

Vibrant has offered five potential funding solutions for states to consider. Kansas' approach to each of the suggestions are listed below.

- 1. Raising 988 related fees from telecommunication users
  - a. HB 2281 (as referenced above)
- 2. Medicaid reimbursements
  - a. No current Medicaid code applicable to crisis call center functions
- 3. Mental health block grant funds
- 4. Direct engagement with State legislative budget committees for 988-specific funding
- 5. Partnerships with stakeholder groups who may have the ability to contribute to 988 resources (e.g. United Way/20211, private insurers, hospitals, philanthropic organizations)
  - a. KDADS, Comcare, and JCCMH are unable to fundraise as governmental entities

## Core Area 2: Adequate and Diversified Funding for Lifeline Centers Phase 1 Goals and Action Steps: Pre-Launch (October 1, 2021 – June 30, 2022)

**Goal 2.1a**: By June 30, 2022, Kansas will have dedicated funding in place to support Lifeline centers in meeting initial 988 call (including follow-up), chat, and text volume. Kansas will also have a plan underway to support the full projected costs to Lifeline centers for meeting the full projected 988 call, chat, and text volume and providing follow-up.

**Personnel/Partners:** KDADS, Comcare, KSPHQ, JCCMH, American Foundation for Suicide Prevention (AFSP) Greater Kansas Chapter, NAMI Kansas

## Goal 2.1a Action Steps

Action Steps	Start Date	Due Date	Lead and Partners
Engage Erlang-C <sup>7</sup> to inform staffing change	10/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
needed across the state as volume			Program Coordinator)
projections rise or actual volume increases,			Partners: Comcare, KSPHQ, JCCMH

<sup>&</sup>lt;sup>7</sup> Erlang C is a standard formula for determining the number of call center agents are needed based on call volumes, Average Handle Time (AHT), and customer service goals.

Action Steps	Start Date	Due Date	Lead and Partners
as well as when other Lifeline centers come			
online			
Undergo training on Erlang-C in order to	11/1/2021	12/1/2021	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
engage the formula for data driven decision			Program Coordinator)
making in the future.			Partners: Comcare, KSPHQ, JCCMH
Disperse and implement KDADS budget for	10/1/2021	12/31/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
\$3 million supplemental funding			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Develop funding contingency plan for 988	10/1/20201	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
implementation and sustainability			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Develop key partnerships to enhance efforts	10/1/2021	5/31/2022	Lead: KSPHQ
of passage of House Bill 2281 before			Partners: NAMI Kansas, AFSP Greater Kansas
adjournment of the 2022 session.			Chapter
Develop marketing materials in support of	10/1/2021	12/31/2022	Lead: KSPHQ
reintroduced House Bill in upcoming session			Partners: NAMI Kansas, AFSP Greater Kansas
			Chapter

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

Core Area 2: Adequate and Diversified Funding for Lifeline Centers Phase 2 Goals and Action Steps: One Year Post-Launch (July 1, 2022 – June 30, 2023)

**Goal 2.2a**: By the end of Phase 2 (June 30, 2023), Kansas will have secured sustained funding from diversified sources sufficient to support your Lifeline centers for the dedicated handling of 988 crisis contacts and follow-up calls, including expected annual volume increases.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH

## Goal 2.2a Actions Steps

Action Steps	Start Date	Due Date	Lead and Partners
Engage Erlang-C to inform staffing change	7/1/2022	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
needed across the state as volume			Program Coordinator)
projections rise or actual volume increases,			Partners: Comcare, KSPHQ, JCCMH
as well as when other Lifeline centers come			
online			
Enact funding contingency plan for 988	7/1/2022	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
implementation and sustainability, as			Program Coordinator)
needed			Partners: Comcare, KSPHQ, JCCMH

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

# <u>Core Area 3: Expand and Sustain Center Capacity to Maintain Target In-State/Territory</u> <u>Answer Rates for Current and Projected Call, Text, and Chat Volume</u>

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## Background: Current Situation, Gaps, Progress, and Proposed Approach: Capacity for Target In-State/Territory Answer Rates

A high priority for priority for KDADS includes ensuring crisis calls, texts, and chats are triaged and cared for in-state. Calls, texts, and chats answered in-state helps to guarantee that persons in crisis are connected with the most appropriate supports and services. KDADS, in partnership with local NSPL certified crisis call centers, are working toward achieving an in-state answer rate of 80% by June 30, 2022 and an in-state answer rate of 90% by June 30, 2023. Kansas' answer rates for Lifeline calls, collected in the January-March 2021 quarter, are described below in Figure VI. Data indicates core area 3 needs targeted attention prior to the implementation of 988 to ensure there are not capacity issues throughout the state of Kansas.

## FIGURE VI. Kansas NSPL Answer Rates, January-March 2021

State	Routed	Answered In-State	Answered Out-State	In-State Answer Rate
Kansas	4,050	2,925	584	72%

Kansas currently has one NSPL Center answering state-wide calls: KSPHQ. KSPHQ is also the only center answering chats, in addition to calls. Comcare and JCCMH, the other NSPL centers in Kansas, have limited coverage responsibility (their county only) in the state. Without the addition of another center, Kansas faces capacity issues especially during peak times, after hours, and for Kansas' rural counties.

The five counties with the highest out-of-state answer rate are Sedgwick (15%), Wyandotte (14%), Reno (13%), Johnson (12%) and Shawnee (11%). Challenges to increasing these answer rates are primarily related to staffing, training, and technology. To increase coverage during high volume periods of time, Comcare and KSPHQ will need to increase the number of volunteer and staff counselors available during peak times. As volume and staffing increases, so too does the need for increased supervision of volunteer and staff counselors for the purposes of support and quality assurance. Centers are challenged with maintaining secure and up-to-date operating systems and hardware, while also integrating a sophisticated phone system for improved call handling and reporting metrics. With the addition of increasingly complex systems for operation, centers will require additional technical support

and assistance from IT professionals for maintenance of systems and training of counselors. Opportunities for KSPHQ, the center that takes the majority of calls from these five counties, are present in KSPHQ's existing staffing model and preliminary staffing plans. KSPHQ maintains an active pool of 70+ volunteer counselors and volunteer counselors with 100-300 hours of experience are ideal candidates for part-time paid counseling positions and supervisor positions. This opportunity addresses recent concern at the state-level of workforce shortages in the mental health and human service industries. Finally, KSPHQ is a recipient of the NSPL Capacity Building Grant, which will conclude its second year at the end of October 2021. As a result of engaging in the Capacity Building Grant, Kansas is better prepared for 988 because work has been completed to increase capacity and increases in the instate answer rate have been observed. The outcomes achieved and lessons learned during this grant period provide a firmer starting point for 988 capacity building and 988 preparedness.

To understand if current staffing ratios are suited to best meet current and future capacity, the Erlang-C formula was engaged. Call, text and chat volume and average handle time projections found in Vibrant's, "Kansas 988 State Volume and Workload Estimates." This estimate indicates an expected 27,800 calls, 1,100 texts, and 18,700 chats in Year 1. KDADS also completed the Erlang-C with adjusted numbers suggested by Kansas crisis call centers. The numbers provided by crisis call centers reflected the accurate estimates based on practice experience within the state. Utilizing both figures, the average needs to meet projected 988 capacity are found below in Figure VII.

	Agent FTE's	Average Agents per Shift	Maximum Agents per Shift
Calls	14.4	4.5	9.8
Texts	5.3	1.7	3.5
Chats	15.4	4.8	10.2

#### FIGURE VII. Kansas Estimated Capacity Needs

KDADS and the Kansas crisis call centers are in the process of determining how to use these numbers to inform staffing changes and the best method for achieving state-wide coverage for calls, texts and chats. Staffing efficiently (i.e. Increased staff directed to busy times of the day), using each center's expertise to the states advantage (i.e. Center already answering text and chats to answer most or all texts and chats for the state instead of spreading the volume of calls, texts and chats out evenly), and adding NSPL centers present opportunities to strategically meet and sustain capacity. Barriers to reaching the 80% in-state answer rate are likely to include workforce shortage, training delays, inadequate funding, or unexpected increased call volume.

## Core Area 3: Capacity for Target In-State/Territory Answer Rates Phase 1 Goals and Action Steps: Pre-Launch (Oct 1, 2021 – June 30, 2022)

Goal 3.1a: By June 30, 2022, Kansas will have achieved and maintained an 80% or higher in-state answer rate for Lifeline calls.

## Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH

## **Goal 3.1a Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Evaluate opportunities to increase in-state	10/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
answer rate in top 5 counties with highest			Program Coordinator)
out-of-state answer rate			Partners: Comcare, KSPHQ, JCCMH
Evaluate opportunities to increase in-state	10/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
answer rate for rural counties			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Utilize Erlang-C projections to inform	10/1/2021	12/31/2021	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
staffing needs across the state			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Determine how call, text, and chat capacity	10/1/2021	12/31/2021	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
will be delegated among Kansas' NSPL			Program Coordinator)Partners: Comcare, KSPHQ,
centers	$\langle \rangle$		JCCMH
Allocate budget from KDADS to centers in	1/1/2022	4/1/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
order to staff up for capacity			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Evaluate need for increased	10/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
funding/support resources allocated to			Program Coordinator)
targeted centers			

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

## Core Area 3: Capacity for Target In-State/Territory Answer Rates Phase 2 Goals and Action Steps: One Year Post-Launch (July 1, 2022 – June 30, 2023)

Goal 3.2a: By June 30, 2023, Kansas will have achieved and maintained a 90% or higher in-state answer rate for Lifeline/988 calls.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH

## **Goal 3.2a Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Monitor in-state answer rate and ascertain	7/1/2022,	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
opportunities to increase rates in counties	Quarterly		Program Coordinator)
with highest out-of-state answer rate			Partners: Comcare, KSPHQ, JCCMH
Recruit new centers into the NSPL network	7/1/2022	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
as needed			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Elicit feedback via survey to NSPL centers on	1/1/2023	1/15/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
challenges and proposed solutions to			Program Coordinator)Partners: Comcare, KSPHQ,
achieving and maintaining 90% or higher in-			JCCMH
state answer rate for Lifeline/988 calls			
Share feedback from survey and present	3/1/2023	3/15/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
plan for implementing solution(s)			Program Coordinator)Partners: Comcare, KSPHQ,
			JCCMH

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

# <u>Core Area 4: Support Crisis Centers in Meeting Lifeline's Operational Standards,</u> <u>Requirements, and Performance Metrics</u>

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## Background: Current Situation, Gaps, Progress, and Proposed Approach: Lifeline Standards and Requirements

KDADS has assessed the alignment of Kansas' NSPL certified crisis call centers and NSPL's operational standards, requirements, and performance metrics. To date, KDADS has not enforced standardization of operational standards or performance metrics among crisis call centers. Rather, KDADS has taken a collaborative approach with centers to determine where state-wide expectations, as well as oversight by KDADS, will be established. NSPL certified crisis call centers are empowered to develop quality processes and approaches which align with NSPL requirements.

All NSPL crisis call centers in Kansas require, per policy, that each caller is asked about suicidality. An affirmative answer then requires that the counselor conduct a full suicide risk assessment with the caller. The risk assessment used at each center varies, inclusive of either the Columbia Suicide Severity Rating Scale (CSSRS), the Lifeline Safety Assessment, or a suicide risk assessment tool created in-house. Despite variance of the risk assessment utilized, NSPL's core principles of suicidal desire, capability, intent, and buffers (and associated subcomponents) are incorporated within each of the center's policies and practices.

The primary goals of Kansas crisis call centers align with NSPL's best practices; "To ensure that all callers receive effective, highquality service and are supported to achieve safety and stability." This best practice is achieved though excellent customer service, collaborative problem solving, accurate risk assessment, and personalized intervention. Counselor training in these practice areas across centers varies, but are all inclusive of some combination of the following: counseling skills, customer service, crisis intervention, suicide prevention, coordination of care, treatment planning, and working with special populations (i.e. Co-occurring, youth, LGBTQ), as well as evidence-based practices of motivational interviewing, trauma informed care, screening brief intervention and referral to treatment (SBRIT), Applied Suicide Intervention Skills Training (ASIST), Solution Focused Brief Therapy (SFBT), and Crisis Intervention Team (CIT). This can be seen in the table below in Figure VIII.

#### FIGURE VIII. Kansas Call Center's Training and Evidence Based Practices

Training and Evidence Based Practices	KSPHQ	JCCMH	Comcare
Special Populations	•	•	•
Counseling Skills	•	•	•
Customer Service	•	•	•
Suicide Prevention	•	•	•
Coordination of Care	•	•	•
Crisis Intervention	•	•	•
Treatment Planning		•	•
Trauma Informed Care	•	•	•
Motivational Interviewing	•	•	•
Screening, Brief Intervention, and Referral to Treatment (SBIRT)	•	•	
Applied Suicide Intervention Skills Training (ASIST)	•	•	
Crisis Intervention Training (CIT)	•	•	

Call centers in Kansas utilize different technology and platforms for call management. To document calls, Comcare and JCCMH use their electronic medical record, My Avatar (A product of Netsmart) and KSPHQ uses iCarol (and PureConnect for chat). For Automatic Call Distribution (ACD), KSPHQ is in the development stage of utilizing Pure Connect and JCCMHis in the development stage of utilizing Cisco Finesse. Comcare does not have an ACD system currently but is evaluating the possibility of using Cisco Contact Center Express or Finesse. Each center has identified benefits and challenges to their systems. Benefits, seen below in <u>Figure IX</u>, include being user-friendly, data collection capability, supervisor monitoring, and caller ID, while challenges include lack of technical assistance, bottle-necking calls, inability to view incoming, missed, or source (i.e. NSPL, crisis line, general line) of call, and data collection errors. Data collection, highlighted as both a benefit and challenge, is an important feature to centers so they can use the data to inform data driven decisions (Note: Kansas does not have specific data collection requirements outside of Lifeline requirements). In anticipation of Vibrant adopting a unified platform, centers also note that features of call recording, automated feedback surveys, ability to communicate with supervisory/support staff, ease of accessing records of previous calls, seamless integration with call log software, ability to schedule outbound calls while passing information on to the staff responsible for calling, recognition of calls for "experienced or regular" callers would be useful to best serve their callers.

Technology/ Platform	MyAvatar	iCarol	Pure Connect	Cisco Finesse
User Friendly	•	•	•	
Data collection capability	•	•	•	•
Supervisor monitoring capability			•	•
Caller ID			•	•
Technical support available	•	•	•	•

FIGURE IX. Desirable Features of Kansas Call Center's Customer Relationship Management and Contact Center Systems

From the perspective of counselors and supervisors, the adoption of a unified platform presents several opportunities to better serve callers. First, a unified platform that utilizes a single platform for the contact center system and the customer relationship management system stands to reduce the average call handle time per call by improving efficiency through automation. In turn, a reduction in the average call handle time means counselors are available sooner, able to take necessary breaks, and receive supervision. Additionally, silent monitoring functions present opportunities for quality assurance processes, real-time coaching, and improved care coordination. Finally, the proposed unified platform will link counselors and callers to resources that are up-to-date and geographic specific, thus improving linkages to care. Ease of use for counselors and supervisors appears to a primary means of improving the counselor experience, and therefore improving the services provided to callers.

Challenges to adoption of the unified platform are primarily related to call center operations at the systems level. For example, KSPHQ has entered contractual agreements with telephone service providers and contact center system vendors that extend beyond the anticipated rollout of a unified platform. Solutions to this challenge have not been proposed at this time. Additionally, the anticipated policies related to data storage and silent monitoring have not been disclosed by Vibrant, which creates challenges to internal call center policy development and implementation. Lastly, all three Kansas call centers operate other phone lines in addition to 988. In order to ensure ease of use for counselors and ensure callers receive the best care possible, centers will likely need to move all crisis center operations to a unified platform at a cost to the call center.

Planning in this core area thus far has consisted primarily of ascertaining the center's current practices regarding standards, requirements, metrics, and platform. The Kansas 988 Planning Team has engaged in discussion specific to state-wide expectations. The next planning steps will include moving that conversation into decision making.

## Core Area 4: Lifeline Standards and Requirements Phase 1 Goals and Action Steps: Pre-Launch (Oct 1, 2021 – June 30, 2022)

**Goal 4.1a**: By June 30, 2022, KDADS will have set minimum operational and clinical standards for Kansas crisis call centers and provided the support for achieving and maintaining those standards.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH

## **Goal 4.1a Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Review current operational and clinical practices at	7/1/2021	9/30/2021	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
centers and compare to NSPL standards			and Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Set minimum suicide risk assessment standards,	9/30/2021	4/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
inclusive of determining if/which suicide risk			and Program Coordinator)
assessment will be required state-wide, and produce			Partners: Comcare, KSPHQ, JCCMH
and distribute related guidelines and policies			
Set minimum imminent risk standards and produce	9/30/2021	4/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
and distribute related guidelines and policies			and Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Set minimum training standards for counselors,	9/30/2021	4/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
inclusive of determining if/which topic areas and			and Program Coordinator)
evidence-based training will be required state-wide,			Partners: Comcare, KSPHQ, JCCMH
and produce and distribute related guidelines and			
policies			
Develop and distribute a state-wide Quality	9/30/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
Improvement Monitoring Tool to be used by			and Program Coordinator)
supervisors to ensure a good contact (Supportive			Partners: Comcare, KSPHQ, JCCMH
approach, active listening, collaborative problem-			
solving), risk assessment (Including following			
imminent risk procedures), and provision of			
referrals/resources.			

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

**Goal 4.1b:** By June 30, 2022, KDADS will have set minimal performance metrics for Kansas crisis call centers and have provided support for achieving and maintaining those standards.

## Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH

#### **Goal 4.1b Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Discuss and develop minimum performance	7/1/2021	9/1/2021	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
metrics, inclusive of answer rate, time to answer,			and Program Coordinator)
and calls routed to national back up, according to			Partners: Comcare, KSPHQ, JCCMH
best practice and NSPL requirements			
Set minimum performance metrics	9/1/2021	10/1/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
			and Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Develop process for holding centers accountable	10/1/2021	12/31/2021	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
to achieving performance metrics			and Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Provide support (resources, tools, etc) for	10/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
achieving and maintaining performance metrics			and Program Coordinator)

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

## Core Area 4: Lifeline Standards and Requirements Phase 2 Goals and Action Steps: One Year Post-Launch (July 1, 2022 – June 30, 2023)

**Goal 4.2a**: By June 30, 2023, KDADS will monitor crisis call center adherence to operational and clinical standards and improve services to better meet the needs of their callers, including specific populations (i.e. LGBTQ, Veterans, rural/frontier communities, and those who have historically experienced health disparities).

## Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH

## **Goal 4.2a Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Monitor crisis call center adherence to	7/1/2022	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
operational and clinical standards			Program Coordinator)Partners: Comcare, KSPHQ,
			JCCMH
Monitor results of Quality Improvement	7/1/2022	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
Monitoring Tool			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Identify areas for improvement in clinical	12/31/2022	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
performance and suggest ways to fill			Program Coordinator)Partners: Comcare, KSPHQ,
training gaps			JCCMH
Engage members of specific populations to	7/1/2022	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
identify ways to improve services			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Implement at least two strategies to better	12/31/2022	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
meet the needs of specific populations			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

Goal 4.2b: By July 30, 2022, KDADS will collect, monitor, and report on performance metrics.

Personnel/Partners: KDADS

## Goal 4.2b Action Steps

Action Steps	Start Date	Due Date	Lead and Partners
Collect performance metrics data from crisis	7/30/2022,	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
call centers	Monthly		Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Monitor performance metrics	7/30/2022,	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
	Monthly		Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Report on performance metrics data from	7/30/2022,	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
crisis call centers (i.e. To crisis call centers,	Quarterly		Program Coordinator)
988 Coalition, community)			Partners: Comcare, KSPHQ, JCCMH
Problem-solve around barriers to collecting	7/30/2022	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
data on and achieving performance metrics			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH

Please rate how certain or uncertain you are that you can accomplish this goal by the deadline you have indicated by clicking on one of the boxes below.

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

**Goal 4.2c**: By September 30, 2022, KDADS will explore the process and timeline for adopting the unified contact management and call routing platform.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH

## Goal 4.2c Action Steps

Action Steps	Start Date	Due Date	Lead and Partners
Create a team to explore the process to	7/1/2022	9/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
adopt the unified platform and map out			Program Coordinator)
transition steps			Partners: Comcare, KSPHQ, JCCMH
Analyze the following factors related to	10/1/2022	1/1/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
adopting the unified platform: 1) barriers, 2)			Program Coordinator)
state/territory-specific needs, and 3)			Partners: Comcare, KSPHQ, JCCMH
adoption timeline			

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

# Core Area 5: Convene a Coalition of Key Stakeholders to Advise on 988 Planning and Implementation

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## Background: Current Situation, Gaps, Progress, and Proposed Approach: 988 Stakeholder Coalition

In April 2021, Kansas Department for Aging and Disability Services (KDADS) initiated a multi-stakeholder coalition to inform planning for implementation of 988. The purpose of the 988 Coalition was furthermore defined in the Kansas 988 Coalition Charter as "existing to encourage and compliment the efforts of high-quality, coordinated, and sustainable 988 implementation planning in Kansas. Leveraging a diverse group of committed stakeholders from urban, suburban and rural Kansas, this Coalition offers advisory guidance to the 988 Planning Team on crisis system function while striving to support 988 implementation that places persons in crisis at the center of the solution." The primary function of the 988 Coalition is to obtain input and collaborate on key decisions about 988 and related crisis services.

The 988 Coalition in Kansas has met monthly for a duration of 1.5 hours each month. The virtual communication platform Microsoft Teams has been used to connect participants. The 988 Coalition members were invited to participate by KDADS based on experiences, expertise and insight of subject matter related to Crisis Call Centers and 988 implementation. Members include providers of crisis services, law enforcement leaders, 911 leaders, peer support service providers, suicide prevention advocacy groups, and persons with lived experience. Names and affiliations of members are listed below. Of note is the importance the Kansas 988 Coalition has placed on engaging persons with lived experience in the conversation, as evidenced by ensuring their regular meeting attendance and opportunities to speak, as well as service providers in rural/ frontier communities, considering the large amount of rural/ frontier area in Kansas.

To date, 988 Coalition meetings have been focused on eliciting feedback from stakeholders via large and small group discussion on strategies for achieving each of the eight-core planning considerations: 1) 24/7 coverage of 988 calls, chats and texts, 2) financial stability, 3) capacity building, 4) operational, clinical and performance standards, 5) multi-stakeholder coalition, 6) linkage to local crisis services, 7) follow-up services, and 8) consistency in public messaging. The input and recommendations that emerged from these discussions are reflected throughout the implementation plan. 988 Coalition meetings have also featured presentations by subject matter experts, including those on topics of the origin and application of 988, Crisis Call Center operations, the behavioral

health landscape, behavioral healthcare in rural/ frontier communities, and 911 call routing. Presentations have been, and will continue to be, informed by key concerns and questions raised by Coalition members.

Meeting Date	Topic Discussed	Number of Coalition Member Attendees
April 14, 2021	Introduction to 988, Establishing a coalition charter	31
May 12, 2021	Introduction to call center operations at KSPHQ, Strategies for Core Areas 1-4	23
June 19, 2021	Behavioral healthcare in rural/ frontier communities, Strategies for Core Areas 6-8	20
July 14, 2021	Behavioral health landscape in KS, 911 call routing	26
August 18, 2021	Introduction to call center operations at Healthsource Integrated Solutions	24
September 15, 2021	Outstanding 988 questions, Reflection and future direction of 988 Coalition	19

FIGURE X. 988 Coalition Meeting Schedule and Topics Discussed

In addition to the 988 Coalition, KDADS has established a 988 Planning Team. The 988 Planning team meets for one hour, bimonthly, channeling the 988 Coalition's feedback into action. Their purpose, as outlined in the 988 Planning Team Charter, is "to develop and follow a high-quality, coordinated, and sustainable 988 implementation plan in Kansas." This team is comprised of select members from KDADS and Kansas' Crisis Call Centers; Comcare, KSPHQ, and JCCMH. Names of the 988 Planning Team members are bolded in the membership table below. The members of the 988 Planning Team are subject matter experts in crisis call centers. In addition to these subject matter experts, KDADS has engaged TBD Solutions, a consultancy supporting behavioral health care organizations in crisis system design, function, and performance, to facilitate and contribute to 988 Planning Team meetings.

The 988 Coalition and Planning Team will continue to operate up to and beyond the launch of 988 in July 2022. Prior to launch, dialogue will continue to focus on the eight core planning considerations, in service of a strong implementation effort. Continuation of the 988 Coalition prior to the launch of 988 will also serve to foster ongoing collaboration and further strengthen partnerships among community stakeholders. Post-launch, the Coalition will continue to operate in an effort to engage continuous quality improvement as data, standards and partnerships further develop, and to trouble shoot barriers.

**Goal 5.1a**: By September 30, 2021, Kansas will have a committed group of stakeholders regularly attending and contributing to 988 Coalition meetings.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH

## **Goal 5.1a Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Evaluate membership to ensure the right	4/1/2021	6/30/2022,	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
stakeholders are invited and attending		Quarterly	Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Reach out to unengaged Coalition members	4/1/2021	6/30/2022,	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
to re-engage and reinforce their value		Quarterly	Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Ensure participation by key populations,	4/1/2021	6/30/2022,	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
including people with lived experience and		Quarterly	Program Coordinator)
rural/ frontier communities			Partners: Comcare, KSPHQ, JCCMH

Please rate how certain or uncertain you are that you can accomplish this goal by the deadline you have indicated by clicking on one of the boxes below.

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

Goal 5.1b By June 30, 2021, Kansas will have obtained input and collaborated on key decisions about 988 and related crisis services.

Personnel/Partners: KDADS, 988 Coalition members, Comcare, KSPHQ, JCCMH

**Goal 5.1b Action Steps** 

Action Steps	Start Date	Due Date	Lead and Partners
Assess for important 988 Coalition	4/1/2021	6/30/2022,	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
discussion topics and add to meeting agenda		monthly	Program Coordinator)
Elicit feedback on eight core implementation considerations and make informed decisions	4/1/2021	6/30/2022, monthly	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and Program Coordinator)
Present subject matter expertise on 988 and related crisis services to inform planning	4/1/2021	6/30/2022, monthly	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and Program Coordinator) Partners: 988 Coalition Members
Partner and plan with mobile crisis, facility- based crisis services, hospitals, and 911	4/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and Program Coordinator) Partners: Comcare, KSPHQ, JCCMH

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

## Core Area 5: 988 Stakeholder Coalition Phase 2 Goals and Action Steps: One Year Post-Launch (July 1, 2022 – June 30, 2023)

**Goal 5.2a**: By June 30, 2023, Kansas will have a committed group of stakeholders regularly attending and contributing to 988 Coalition meetings.

## Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH

#### **Goal 5.2a Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Evaluate membership to ensure the right	7/1/2022	6/30/2023,	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
stakeholders are invited and attending		Quarterly	Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH

Action Steps	Start Date	Due Date	Lead and Partners
Reach out to unengaged Coalition members	7/1/2022	6/30/2023,	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
to re-engage and reinforce their value		Quarterly	Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH
Ensure participation by key populations,	7/1/2022	6/30/2023,	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
including people with lived experience and		Quarterly	Program Coordinator)
rural/ frontier communities			Partners: Comcare, KSPHQ, JCCMH
Establish a 988 Listserve	7/1/2022	8/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
			Program Coordinator)

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

Goal 5.2b By June 30, 2022, Kansas will have identified and overcome barriers to successful 988 implementation.

Personnel/Partners: KDADS, 988 Coalition members, Comcare, KSPHQ, JCCMH

## Goal 5.2b Action Steps

Action Steps	Start Date	Due Date	Lead and Partners
Assess for important 988 Coalition	7/1/2022	6/30/2023,	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
discussion topics and add to meeting agenda		monthly	Program Coordinator)
Collaborate on working with special populations such as LGBTQ, Veterans, rural/frontier communities, and those who have historically experienced health disparities and identify considerations, resources, and/or training opportunities	7/1/2022	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and Program Coordinator) Partners: 988 Coalition Members, Comcare, KSPHQ, JCCMH

Action Steps	Start Date	Due Date	Lead and Partners
Discuss barriers and challenges with 988	7/1/2022	6/30/2023,	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
implementation and identify solutions		Quarterly	Program Coordinator)
			Partners: 988 Coalition, Comcare, KSPHQ, JCCMH
Elicit feedback via survey on 988 Coalition	7/1/2022,	7/15/2022,	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
structure, function, and opportunities	12/30/2022	1/15/2023	Program Coordinator)

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

# <u>Core Area 6: Maintain a Comprehensive, Updated Listing of Resources, Referrals, and</u> <u>Linkages; Plan for Expanded Services</u>

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# Background: Current Situation, Gaps, Progress, and Proposed Approach: Comprehensive Resource Listings; Plan for Expanded Services

The state of Kansas has a population of 2.9 million individuals, with a population density of 35.6 inhabitants per square mile. Throughout the states 105 counties, 26 Community Mental Health Centers (CMHCs) provide quality care, treatment, and rehabilitation to individuals with mental health problems in the least restrictive environment. In Kansas, more than 97% of individuals seeking behavioral health treatment receive it through a CMHC.<sup>8</sup> The development of a comprehensive resource listing and the ability to provide warm hand-offs when crisis service linkages need to be engaged is vital within the state of Kansas. The partnership between NSPL crisis call centers and the CMHCs is of the upmost importance.

The Lifeline center network agreement specifies that "Callers be given an appropriate array of options with respect to treatment, care and/or follow-up, which options shall not be limited in any manner to organizations, facilities or providers affiliated with or related to the Center." To deliver an appropriate array of options to callers, KDADS and the NSPL centers will develop a process to develop and update a comprehensive resource list. According to Vibrant, it is anticipated that the unified platform will enable centers to access local and national resources that are informed in part by state-and center-level referral listings. Until the unified platform exists, KDADS will take the lead in this endeavor.

## Comprehensive Resource Listings

The 988 Coalition has engaged stakeholders in dialogue specific to existing resources as well as resource listings. JCCMH currently utilizes My Resource Connection (MyRC). Additional databases exist, including Aunt Bertha, Zocdoc.com, connectwithiris.org, and the comprehensive referral database utilized by the Kansas government. Utilizing existing resources, as well as the knowledge of the NSPL Call Centers, a resource listing will be developed as referenced below in the 'Phase 1 goals and action steps.'

## **FIGURE XI.** Minimum Requirements

<sup>&</sup>lt;sup>8</sup> Information on Community Mental Health | Association of Community Mental Health Centers of Kansas, Inc. (acmhck.org)

Resource Category	Kansas Resource with Location	Link
Substance use disorder	SMART Recovery Lawrence Group	https://www.smartrecoverytest.org/local/meeting
treatment and support		/lawrence-kansas-wednesday-500-pm-to-600-pm/
groups	City on a Hill, Inc. (faith-based	https://www.cityonahillinc.com/
	treatment program): Western	
	Kansas with locations in Sedan,	https://ims.jocogov.org/crc/print.aspx?id=6C435F
	Liberal, Garden City, and	CC268CE57A31ECAAADD1A86318
	Marienthal	
Alcohol recovery	DCCCA, Inc. Treatment centers:	https://ims.jocogov.org/crc/print.aspx?id=B9D2ED
programs and support	Lawrence and Wichita	22D7E89D63C38F07F463A58B17
groups		https://ims.jocogov.org/crc/print.aspx?id=6C435F
	HRADAC provides ETOH and SUD	CC268CE57A31ECAAADD1A86318
	assessments: 76 counties in KS	
Suicide loss survivor	SASS MO-KAN: various locations	http://www.sass-mokan.com/UnitingSurvivors/
support groups	across the state	
Suicide attempt survivor	Stayin' Alive Support Group:	https://www.facebook.com/Stayin.Alive.Lawrence.
support groups	Lawrence, KS	<u>KS/</u>
LGBTQ specialized	Rainbow Kids and Families:	https://ims.jocogov.org/crc/print.aspx?id=278C42
services, including	Lawrence, KS	24528F2C0AFFD757598BEA62A6
dedicated lines for LGBTQ		
in your State or Territory		
Culturally relevant	El Centro- Kansas City, KS	https://guadalupecenters.org/
support services including	КСМО	
services that support		
racial justice for Black,		
Indigenous, and People of		
Color (BIPOC) individuals		
Compulsive gambling	Problem Gambling Helpline	800-522-4700
support services		https://ims.jocogov.org/crc/print.aspx?id=FD57F5
		E100F9A273A246A79E76DA8531
Social service information		https://ims.jocogov.org/crc/
and referral		

Crisis receiving and	RSI – KS Metro	https://www.rediscovermh.org/services/crisis-
stabilization units	Valeo – Shawnee County	and-outreach/kc-assessment-and-triage-center/
Inpatient psychiatric unit		https://ims.jocogov.org/crc/print.aspx?id=D873CA
services		B8B0DE6F9E59A5ACEF418DE857
		https://www.sphkc.net/
		https://healthcare.ascension.org/locations/kansas /kswic/wichita-ascension-via-christi-behavioral- health-center
		<u>https://www.stormontvail.org/location/stormont-</u> vail-behavioral-health-center/ http://bedcount.healthsrc.org/
Domestic violence support	Kansas Crisis Hotline	800-END-ABUSE
services	Kansas Coalition Against Sexual &	
	Domestic Violence- Find Services	
	Near You	
Sexual assault prevention	See above	https://www.kcsdv.org/find-help/in-kansas/dv-sa-
and survivor services		services-map/
		https://ims.jocogov.org/crc/print.aspx?id=0A9624 311A5B5C56480589A101451451
		https://ims.jocogov.org/crc/print.aspx?id=59D788
		C85A42DC43B46ACBC0C98EE560
Other dedicated lines (i.e.	MHA Compassionate Ear Warm	https://ims.jocogov.org/crc/print.aspx?id=D873CA
LGBTQ+, Gambling, Deaf	Line	B8B0DE6F9E59A5ACEF418DE857
and Hard of Hearing, etc)		913-281-2251

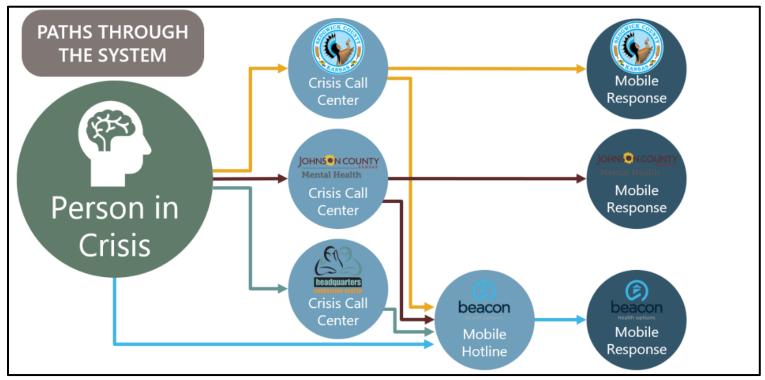
### Potential for Expanded Crisis Services and Linkages

According to Vibrant, providing linkages to services describes a continuum in terms of the formality of the relationship between the crisis center and the service. At the informal end of the spectrum, providing linkages means understanding a service or resource well enough to know if it is appropriate to suggest to the person in crisis when helping them create a safety plan, offering referrals, or assisting them in accessing services. More formal relationships may include a memorandum of understanding (MOU) or contract

between the crisis center and service or other formal connections such as shared dispatch or real-time access to data such as the availability of beds.

The 988 Planning Team continues to engage with leaders from 911 dispatch centers and Public Safety Answering Points (PSAP's), to discuss what partnership can and should look like for implementation of 988 in Kansas. Currently, relationships are being developed and planning requires continued engagement.

Kansas is in the process of rolling out statewide mobile crisis services. Key components of the rollout, inclusive of service delivery and interaction between the contracted provider and the NSPL call centers, are yet to be fully developed. However, partnership and the ability to provide warm handoffs in service of the person served is a priority for KDADS. Children's mobile crisis will begin in the fall of 2021, with adult services shortly behind. The current iteration of mobile crisis deployment is demonstrated in <u>Figure XII</u> below. Continued planning is engaged with the goal of ease of service engagement for the person served at top of mind.



#### FIGURE XII. Current Pathways from Crisis Call Center to Mobile Crisis Response

## Core Area 6: Comprehensive Resource Listings; Plan for Expanded Services Phase 1 Goals and Action Steps: Pre-Launch (Oct 1, 2021 – June 30, 2022)

**Goal 6.1a:** By June 30, 2022 each Lifeline crisis center in Kansas will have up-to-date referral resources for people in crisis that include the minimum required resources, referrals and linkages listed below.

#### Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH, 988 Coalition

#### Goal 6.1a Action Steps

Action Steps	Start Date	Due Date	Lead and Partners
Complete assignments within the existing	9/1/2021	11/1/2021	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
service list, developed based on minimum			Program Coordinator)
requirements outlined within the grant RFA.			Partners: Comcare, KSPHQ, JCCMH
Utilizing existing service lists, the Landscape	11/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
Analysis and resources shred within the 988			Program Coordinator)
Coalition-develop a comprehensive listing of			Partners: Comcare, KSPHQ, JCCMH, 988 Coalition
all available resources, referrals, and			
linkages within Kansas. The resource list will			
meet the minimum requirements outlined			
within the grant RFA.			
KDADS to decide what role it will take in	10/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
compiling and updating the comprehensive			and Program Coordinator)
list and ensuring all centers have access.			
Develop a comprehensive process for	11/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
updating the listing of available resources,			Program Coordinator)Partners: Comcare, KSPHQ,
referrals, and linkages at least annually.			JCCMH
Develop warm handoff procedures,	9/1/2021	6/30/2022	Lead: KSPHQ
including the use of MOU's as needed,			Partners: Comcare, JCCMH
between all referral and linkage destinations			
and Kansas NSPL Crisis Call Centers.			
Develop and hire role with primary	10/1/2021	6/30/2022	Lead: KSPHQ
responsibility related to maintaining			
referrals and linkages with KSPHQ.			

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

**Goal 6.1b**: By 6/30/2022 Kansas will have a clear process for engaging 988 with Public Safety Answering Points (PSAP's), 911 dispatch centers, and mobile crisis providers.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH, 988 Coalition, PSAP leaders, 911 dispatch center leaders, Beacon

#### Goal 6.1b Action Steps

Action Steps	Start Date	Due Date	Lead and Partners
Meet regularly with PSAP and 911 dispatch	9/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
center leadership to develop strategies for			Program Coordinator)
sensical and meaningful 911 and 988			Partners: Comcare, KSPHQ, JCCMH, PSAP leaders,
engagement, that best serves the caller.			911 dispatch center leaders
Review draft processes related to 911 and 988 engagement with the 988 coalition for stakeholder feedback.	9/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and Program Coordinator) Partners: Comcare, KSPHQ, JCCMH, PSAP leaders, 911 dispatch center leaders, 988 Coalition
Develop warm handoff process between Beacon and NSPL Call Centers to ensure ease of service delivery to persons served and avoid iatrogenic harm.	9/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and Program Coordinator) Partners: Comcare, KSPHQ, JCCMH, Beacon

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

## Core Area 6: Comprehensive Resource Listings; Plan for Expanded Services Phase 2 Goals and Action Steps: One Year Post-Launch (July 1, 2022 – June 30, 2023)

**Goal 6.2a:** By June 30, 2023 all Lifeline centers in Kansas will have access to a shared, comprehensive statewide/territory-wide list of resources, referrals, and linkages.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH, 988 Coalition

#### Goal 6.2a Action Steps

Action Steps	Start Date	Due Date	Lead and Partners
Work with Vibrant to include comprehensive	7/1/2022	9/30/2021	Lead: Comcare, KSPHQ, JCCMH
resource listing within the unified platform.			
Follow-through on comprehensive process	7/1/2022	9/30/2021	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
for updating the listing of available resources,			and Program Coordinator)
referrals, and linkages at least annually.			Partners: Comcare, KSPHQ, JCCMH

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

# <u>Core Area 7: Ensure All State/Territory Centers Can Provide Best Practice Follow-Up to</u> 988 Callers/Texters/Chatters

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## Background: Current Situation, Gaps, Progress, and Proposed Approach: Provide Follow-Up Services

Nationwide research continues to demonstrate the vital nature of follow-up for individuals engaged in behavioral health crisis services, including crisis hotline callers. According to the National Suicide Prevention Lifeline's (NSPL) best practices website, follow-up is defined as any correspondence (typically within 24-48 hours of initial contact) designed to check in with individuals who have recently experienced a suicide crisis to assess their well-being and level of risk and to support them as they continue their journey towards recovery. The 24/7 availability of crisis call centers' services are invaluable to risk mitigation. When crisis call centers follow up with medium to high-risk callers, studies show that centers help to minimize ideation, hopelessness, and psychological pain.<sup>9</sup> Follow-up by crisis call centers is also cost effective; it has been shown to reduce emergency department utilization. Figure XIII demonstrates the current structure of processes and approach at each NSPL call center specific to follow-up services.

FIGURE XIII. Kai	nsas NSPL Centers	s Follow-Up Ap	proaches
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	Follow-Up Enrollment Criteria <sup>10</sup>	Safety Plan Development	Comprehensive Follow-Up <sup>12</sup>			Text Follow- Up		Home Visits	Track Outcomes
Comcare	Y	Y	Y	Y	Y	Ν	Ν	Y	N
JCCMH	Y	Y	Ν	Y	Y	Ν	Y	Y	N
KSPHQ	Y	Y	Y	Y	Y	Ν	Y	Ν	Y

With the understanding that "follow-up" refers to crisis centers reaching out to contact callers, chatters, and texters to check in within the few days following their Lifeline contact, all Lifeline centers in Kansas are currently engaging in follow-up to Lifeline callers based on Lifeline best practices and guidelines. KSPHQ answers Lifeline chats, in addition to calls, and provides the same follow-up

<sup>&</sup>lt;sup>9</sup> Best Practices : Lifeline (suicidepreventionlifeline.org)

<sup>&</sup>lt;sup>10</sup> Varying criteria for follow-up enrollment, however all centers do utilize clear enrollment criteria. Variances include: Risk/acuity level needed for follow-up to automatically occur. KSPHQ provides follow-up for any caller who may benefit, regardless of risk/acuity.

<sup>&</sup>lt;sup>11</sup> Collaborative Safety Planning is Engaged

<sup>&</sup>lt;sup>12</sup> Follow-Up Process should be inclusive of minimum number of contacts to each participant, maximum number of contact attempts within a defined timeframe, general guidelines for content, and general goals for follow-up program

services for individuals engaged in chat services as they do for callers. There is no differentiation between follow-up for Lifeline contacts as compared to general crisis call line engagers; all individuals contacting Lifeline call centers in Kansas will be the recipient of the same follow-up care. Follow-up engagement is dependent upon the assessed needs and level of risk of each individual caller. The table below compares the current follow-up engagement for each of the Lifeline call centers in Kansas compared to Lifeline standards.

Call center counselors are trained to follow-up with callers using the practices and principles of Structured Follow-up and Monitoring, developed by the New York State Office of Mental Health, Columbia University, and the Lifeline. While the online version of this training is no longer available, through the Zero Suicide Institute, KSPHQ trains counselors to utilize similar processes for caller engagement, assessment of risk, documentation, and continued monitoring.

#### Core Area 7: Provide Follow-Up Services

#### Phase 1 Goals and Action Steps: Pre-Launch (Oct 1, 2021 – June 30, 2022)

**Goal 7.1a**: By June 30, 2022, Kansas will specify which center(s) will collectively be ready to handle a minimum of 50% follow-up/ outbound call volume projected in their 988 Year 1 Cost and Volume Projections report.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH, HIS

#### **Goal 7.1a Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Develop process for KDADS to monitor total calls	10/1/2021	3/31/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
received and attempts for follow-up calls			and Program Coordinator)
			Partners: Comcare, KSPHQ JCCMH
Ensure consistent monitoring of follow-up calls	4/1/2022	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
			and Program Coordinator)
Develop data process for 988 follow-up calls	10/1/2021	3/31/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
			and Program Coordinator)

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

Goal 7.1b: By the end of Phase 1 (6/30/2022), all Lifeline Call Centers will be aligned with Lifeline standards for follow-up services.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH, HIS

#### **Goal 7.1b Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Develop a comprehensive follow-up process, inclusive of	10/1/2021	3/31/2021	Lead: JCCMH
minimum number of contacts to each participant, maximum			
number of contact attempts within a defined timeframe,			
general guidelines for content, and general goals for follow-			
up program			
Develop follow-up data tracking process in which disposition	10/1/2021	3/31/2021	Lead: JCCMH& Comcare
for individuals is tracked, rather than overall numbers			Partners: KSPQH

Please rate how certain or uncertain you are that you can accomplish this goal by the deadline you have indicated by clicking on one of the boxes below.

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

# Core Area 7: Provide Follow-Up Services

Phase 2 Goals and Action Steps: One Year Post-Launch (July 1, 2022 – June 30, 2023)

**Goal 7.2a:** By June 30, 2023, Kansas will specify which center(s) will collectively be ready to handle a minimum of 100% follow-up/ outbound call volume projected in their 988 Year 1 Cost and Volume Projections report.

#### Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH, HIS

#### **Goal 7.2a Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Using the established monitoring process	7/1/2022	8/1/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
and analyzed data, KDADS will specify which			Program Coordinator)
Lifeline call centers will handle follow-up			Partners: Comcare, KSPHQ, JCCMH
services moving forward			

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

# **Core Area 8: Plan and Implement Marketing for 988 in Your State/Territory**

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# Background: Current Situation, Gaps, Progress, and Proposed Approach: Marketing and Communications Plan for 988

Kansas Department of Aging and Disability Services (KDADS) has taken preliminary steps in developing a marketing and communication plan for the implementation of 988 in Kansas. KDADS has engaged in discussion with crisis call centers over important messages to include (i.e., 988 differs from 911) and exclude (i.e., 988 text is up and running), potential messaging strategies and vendors, and budgetary considerations in order to implement state-wide marketing and messaging.

Kansas recognizes the values of alignment with Vibrant and SAMSHA's specific to 988 messaging. Kansas is also prioritizing consistency across organizations, intentional considerations of unique populations, and reaching those most in need of 988 services.

Each NSPL Call Center within has engaged in marketing endeavors, including county-wide messaging and promotion of service availability, stigma reduction campaigns, and informational efforts. In addition to utilizing the experiential knowledge of each subject matter expert involved in planning and application, research and planning are a vital component of implementing marketing strategies for the most successful 988 implementation.

## Core Area 8: Marketing and Communications Plan for 988 Phase 1 Goals and Action Steps: Pre-Launch (Oct 1, 2021 – June 30, 2022)

Goal 8.1a: By June 30, 2022, Kansas will have a 988-messaging strategy and plan for implementation of said strategy.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH, 988 Coalition, future marketing partners

#### **Goal 8.1a: Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Utilizing stakeholder feedback, identify key	9/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
goals of 988 messaging			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH, 988 Coalition,
			future marketing partners

Action Steps	Start Date	Due Date	Lead and Partners
Ensure the inclusion of individuals with lived	9/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
experience, peers, communities of color and			Program Coordinator)
other groups that have been historically			Partners: Comcare, KSPHQ, JCCMH, 988 Coalition,
marginalized or excluded in 988 marketing			future marketing partners
efforts and planning			
Identify strategies for developing and	9/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
disseminating audience-specific messages			Program Coordinator)
(groups at high risk of suicide, including			Partners: Comcare, KSPHQ, JCCMH, 988 Coalition,
LGBTQ, youth, and Tribal communities)			future marketing partners
Test messages with each audience (i.e.	9/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
Policy makers, adults in crisis) during			Program Coordinator)
message development process to ensure			Partners: Comcare, KSPHQ, JCCMH, future marketing
materials have the intended effect on			partners
audience			
Identify distribution channels for Kansas'	9/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
988 messaging			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH, future marketing
			partners
Propose budget for each messaging channel	9/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
(i.e. Print, Video, Radio, Social Media,			Program Coordinator)
Television, Stakeholder Groups, Events, etc.)			Partners: Comcare, KSPHQ, JCCMH
Develop a marketing plan for implementing	9/1/2021	6/30/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
messages starting in Phase 2			Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH, future marketing
			partners
Determine a state agency 988 public	1/1/2022	4/1/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake, and
relations point of contact to work with			Program Coordinator)Partners: Comcare, KSPHQ,
Vibrant Communications Team			JCCMH

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

Core Area 8: Marketing and Communications Plan for 988
Phase 2 Goals and Action Steps: One Year Post-Launch (July 1, 2022 – June 30, 2023)

Goal 8.2a: By June 30, 2023, Kansas will implement their 988-messaging strategy.

Personnel/Partners: KDADS, Comcare, KSPHQ, JCCMH, future marketing partners

#### **Goal 8.2a Action Steps**

Action Steps	Start Date	Due Date	Lead and Partners
Finalize messaging materials, including those	7/1/2022	9/1/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
customized to Kansas that outlines how 988			and Program Coordinator)
embeds within Kansas' crisis continuum of care			Partners: Comcare, KSPHQ, JCCMH, future
			marketing partner
Review Vibrant and SAMHSA's messaging	7/1/2022	9/1/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
guidance about 988's scope, operations, and role			and Program Coordinator)
in the crisis services continuum, including timing,			Partners: Comcare, KSPHQ, JCCMH
key messages, and branding, to ensure any			
messaging to the public about 988 is aligned with			
such guidance.			
Disseminate national level public	9/1/2022	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
messaging/marketing materials provided by			and Program Coordinator)
Lifeline and SAMHSA, as well as those customized			
for Kansas, aligned across organizations			
Develop a plan for tracking metrics and public	9/1/2022	12/1/2022	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
messaging campaign impacts			and Program Coordinator)
			Partners: Comcare, KSPHQ, JCCMH

Action Steps	Start Date	Due Date	Lead and Partners
Engage targeted audience focus groups within	1/1/2023	6/30/2023	Lead: KDADS (Stephanie Rhinehart, Laura Brake,
Kansas to elicit feedback and input on message			and Program Coordinator)
effectiveness for target audiences			Partners: Comcare, KSPHQ, JCCMH

Not at all certain	Somewhat certain	Moderately certain	Very certain	Completely certain
			$\boxtimes$	

# Appendix A

# (Planning Team Members are **bolded**)

Name	Affiliation	Name	Affiliation
Andy Brown	KDADS	Kellie Hansreid	KS Dept. Children and Families (DCF)
Angela Murphy	National Emergency Number Association	Kelly Amos	KDADS
	(NENA), Association of Public-Safety	Leslie Bissell	Southwest Guidance Center
	Communications Officials (APCO), Next	Leslie Hale	KDADS
	Generation 911 Council	Lindsey Spooner-Gabaldon	KDADS
Ashley Grill	JCCMH, *Lived Experience	Mallory Bouwman	TBD Solutions
Barb Mares	American Foundation for Suicide	Mark Stump	United Way of the Plains
	Prevention, *Lived Experience	Mary Jones	Mental Health Association
Beth Oaks	United Way of the Plains	Michele Heydon	KDADS
Brenda Adams	Peer Support Service Provider	Michelle Miller	Comcare *NSPL Center
Brenda Soto	KDADS	Michelle Ponce	Association of CMHCs of Kansas
Chad Childs	Sedgwick County Suicide Prevention	Mitzie Tyree	KDADS
	Coalition, *Lived Experience	Monica Kurz	KSPHQ *NSPL Center
Christine Swenson	Wyandot Center	Myranda Green	TBD Solutions
Lori Marshall	Healthsource Integrated Solutions	Nanette Perrin	Sunflower Health Plan
Daina Zolck	KS Dept. Health and Environment	Nick Wood	Interhab
David Anderson	High Plains Mental Health Center	Nicole Fenoglio	Stop Suicide ICT
David Larson	NAMI Kansas	Phill Ryan	Kansas 911 Coordinating Council
Elizabeth Bernasek	Beacon Health Options	Rebecca Mangel	Comcare *NSPL Center
Frances Breyne	Beacon Health Options	Rob MacDougall	ЈССМН
Gary Henault	KDADS	Ryan Reza	NAMI Kansas
Gina Meier-Hummel	Attorney General's Office, *Kansas Youth	Scott Ekberg	Kansas 911 Coordinating Council
	Suicide Prevention Coordinator	Shana Burgess	ЈССМН
Jan Ulrich	Vibrant	Shawna Wright	University of Kansas Medical Center
Jared Auten	KSPHQ *NSPL Center	Shelly May	ЈССМН
Jeff Avery	JCCMH	Sherri Vaughn	NAMI Kansas
Jennifer Wilson	Comcare *NSPL Center	Stephanie Rhinehart	KDADS
Josh Michaelis	Rice County 911	Travis Atkinson	TBD Solutions
Joshua Klamm	Law Enforcement	Valorie White	United Way of the Plains
KC Johnson	Healthsource Integrated Solutions	Vijay Ramasamy	Governor's Office

Appendix B C	Coverage Area	Schedule	Worksheet
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	Calls - Coverage		Kansas		
Primary Cover	age - Calls				
County	кѕрно	Comcare	ЈССМН	Gaps in 24/7 <b>Primary</b> Coverage	Describe Gaps in 24/7 <b>Primary</b> Coverage
Any Primary Coverage	Y or N	Y or N	Y or N	coverage	
Example County	all (countywide); 8am-8pm 7 days		222 & 333 area codes; 8pm-8am 7 days	Y	999 area code; 8pm-8am 7 days
Allen	Y			Ν	
Anderson	Y			Ν	
Atchison	Y			Ν	
Barber	Y			Ν	
Barton	Y			Ν	
Bourbon	Y			Ν	
Brown	Y			Ν	
Butler	Y			Ν	
Chase	Y			Ν	
Chautauqua	Y			Ν	
Cherokee	Y			Ν	
Cheyenne	Y			Ν	
Clark	Y			Ν	
Clay	Y			Ν	
Cloud	Y			Ν	
Coffey	Y			Ν	
Comanche	Y			N	
Cowley	Y			N	
Crawford	Y			N	

Decatur	Y		N	
Dickinson	Y		N	
Doniphan	Y		N	
Douglas	Y		N	
Edwards	Y		N	
Elk	Y		N	
Ellis	Y		Ν	
Ellsworth	Y		Ν	
Finney	Y		Ν	
Ford	Y		Ν	
Franklin	Y		Ν	
Geary	Y		Ν	
Gove	Y		Ν	
Graham	Y		Ν	
Grant	Y		Ν	
Gray	Y		Ν	
Greeley	Y		Ν	
Greenwood	Y		Ν	
Hamilton	Y		Ν	
Harper	Y		Ν	
Harvey	Y		Ν	
Haskell	Y		Ν	
Hodgeman	Y		Ν	
Jackson	Y		N	
Jefferson	Y		N	
Jewell	Y		Ν	
Johnson		Y	Ν	
Kearny	Y		Ν	
Kingman	Y		N	
Kiowa	Y		N	
Labette	Y		N	

Lane	Y		Ν	
Leavenworth	Y		Ν	
Lincoln	Y		Ν	
Linn	Y		Ν	
Logan	Y		Ν	
Lyon	Y		Ν	
Marion	Y		Ν	
Marshall	Y		Ν	
McPherson	Y		Ν	
Meade	Y		Ν	
Miami	Y		Ν	
Mitchell	Y		Ν	
Montgomery	Y		Ν	
Morris	Y		Ν	
Morton	Y		Ν	
Nemaha	Y		Ν	
Neosho	Y		Ν	
Ness	Y		Ν	
Norton	Y		Ν	
Osage	Y		Ν	
Osborne	Y		Ν	
Ottawa	Y		Ν	
Pawnee	Y		Ν	
Phillips	Y		Ν	
Pottawatomie	Y		Ν	
Pratt	Y		Ν	
Rawlins	Y		Ν	
Reno	Y		Ν	
Republic	Y		Ν	
Rice	Y		Ν	
Riley	Y		Ν	

Rooks	Y		N	
Rush	Y		N	
Russell	Y		N	
Saline	Y		N	
-	Y			
Scott	Ŷ		N	
Sedgwick		Y	N	
Seward	Y		N	
Shawnee	Y		Ν	
Sheridan	Y		Ν	
Sherman	Y		N	
Smith	Y		N	
Stafford	Y		Ν	
Stanton	Y		Ν	
Stevens	Y		Ν	
Sumner	Y		Ν	
Thomas	Y		Ν	
Trego	Y		Ν	
Wabaunsee	Y		N	
Wallace	Y		N	
Washington	Y		Ν	
Wichita	Y		Ν	
Wilson	Y		N	
Woodson	Y		N	
Wyandott	Y		N	
Comments				

Backup Coverage - Calls								
County	KSPHQ	Comcare	ЈССМН	Gaps in				
Any Backup Coverage	Y or N	Y or N	Y or N	24/7 <b>Backup</b> Coverage	Describe Gaps in 24/7 <b>Backup</b> Coverage			

Example		24/7 M-F	Y	No in-state backup coverage Sat & Sun 24 hrs
County				
Allen	Y		Y	
Anderson	Y		Y	
Atchison	Y		Y	
Barber	Y		Y	
Barton	Y		Y	
Bourbon	Y		Y	
Brown	Y		Y	
Butler	Y		Y	
Chase	Y		Y	
Chautauqua	Y		Y	
Cherokee	Y		Y	
Cheyenne	Y		Y	
Clark	Y		Y	
Clay	Y		Y	
Cloud	Y		Y	
Coffey	Y		Y	
Comanche	Y		Y	
Cowley	Y		Y	
Crawford	Y		Y	
Decatur	Y		Y	
Dickinson	Y		Y	
Doniphan	Y		Y	
Douglas	Y		Y	
Edwards	Y		Y	
Elk	Y		Y	
Ellis	Y		Y	
Ellsworth	Y		Y	
Finney	Y		Y	

Ford	Y		Y	
Franklin	Y		Ŷ	
Geary	Y		Ŷ	
Gove	Y		Y	
Graham	Y		Ŷ	
Grant	Y		Ŷ	
Gray	Y		Y	
Greeley	Y		Ŷ	
Greenwood	Y		Y	
	Y		Y	
Hamilton	Y		Y	
Harper	Y		Y	
Harvey	Y		Y Y	
Haskell	Y Y		Y Y	
Hodgeman				
Jackson	Y		Y	
Jefferson	Y		Y	
Jewell	Y		Y	
Johnson		Y	N	
Kearny	Y		Y	
Kingman	Y		Y	
Kiowa	Y		Y	
Labette	Y		Y	
Lane	Y		Y	
Leavenworth	Y		Y	
Lincoln	Y		Y	
Linn	Y		Y	
Logan	Y		Y	
Lyon	Y		Y	
Marion	Y		Y	
Marshall	Y		Y	
McPherson	Y		Y	

Meade	Y		Y	
Miami	Y		Y	
Mitchell	Y		Y	
Montgomery	Y		Y	
Morris	Y		Y	
Morton	Y		Y	
Nemaha	Y		Y	
Neosho	Y		Y	
Ness	Y		Y	
Norton	Y		Y	
Osage	Y		Y	
Osborne	Y		Y	
Ottawa	Y		Y	
Pawnee	Y		Y	
Phillips	Y		Y	
Pottawatomie	Y		Y	
Pratt	Y		Y	
Rawlins	Y		Y	
Reno	Y		Y	
Republic	Y		Y	
Rice	Y		Y	
Riley	Y		Y	
Rooks	Y		Y	
Rush	Y		Y	
Russell	Y		Y	
Saline	Y		Y	
Scott	Y		Y	
Sedgwick		Y	Ν	
Seward	Y		Y	
Shawnee	Y		Y	
Sheridan	Y		Y	

Sherman	Y		Y	
Smith	Y		Y	
Stafford	Y		Y	
Stanton	Y		Y	
Stevens	Y		Y	
Sumner	Y		Y	
Thomas	Y		Y	
Trego	Y		Y	
Wabaunsee	Y		Y	
Wallace	Y		Y	
Washington	Y		Y	
Wichita	Y		Y	
Wilson	Y		Y	
Woodson	Y		Y	
Wyandotte	Y		Y	
Comments				Currently, there is not statewide backup for KSPHQ. However, Healthsource Integrated Solutions (HIS) is in this process of applying for NSPL certification in order to serve in this role.